This document is important and should be read carefully. If you are in any doubt about its contents or the action to take, kindly consult your Stockbroker, Fund/Portfolio Managers, Accountant, Banker, Solicitor or any other professional adviser for guidance immediately.

FOR INFORMATION CONCERNING CERTAIN RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, PLEASE SEE "RISKS & MITIGATING FACTORS" ON PAGE 14



**Rights Issue** 

Of

12,906,999,142

Ordinary shares of 50 kobo each

At

¥1.00 per share

On the basis of One (1) new Ordinary share for every Two (2) Ordinary shares held as at Wednesday, April 10, 2013

The Rights being offered in this Circular are tradable on the floor of the Nigerian Stock Exchange.

Payable in full on Acceptance

# ACCEPTANCE LIST OPENS: [Day], [Month] [Day], 2013 ACCEPTANCE LIST CLOSES: [Day], [Month] [Day], 2013

 Lead Issuing use
 Co- Issuing House

 Image: Display of the second second

This Rights Circular and the securities which it offers have been cleared and registered by the Securities & Exchange Commission. It is a civil wrong and a criminal offence under the Investments and Securities Act No 29 of 2007 to issue a Rights Circular which contains false or misleading information. Clearance and registration of this Rights Circular and the securities which it offers do not relieve the parties from any liability arising under the Act for false and misleading statements contained herein or for any omission of a material fact.

This Rights Circular is dated [Day], [Month] [Day], 2013

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# **DEFINITION OF TERMS**

"Business Day"	Any day other than a Saturday, Sunday or official Public holiday in Nigeria
"CAC"	Corporate Affairs Commission
"CAMA"	Companies and Allied Matters Act Cap C20 LFN 2004
"Company" or "Transcorp"	Transnational Corporation of Nigeria Plc
"CSCS"	Central Securities Clearing System Plc
"Directors"	The members of the Board of Directors of Transcorp who as at the date of this document are those persons whose names are set out on page 8 of this Rights Circular
"ISA"	Investments & Securities Act No. 29 of 2007
"Issue Price"	The price at which the shares under the Rights Issue will be issued to the existing Shareholders
"Issuing Houses"	BGL Plc and UBA Capital Plc
"Co-Issuing House"	UBA Capital Plc
"Lead Issuing House"	BGL Plc
"LFN"	Laws of the Federation of Nigeria
"NSE" or "The Exchange"	The Nigerian Stock Exchange
"Parties"	Professional advisers engaged by the Company, whose roles will ensure the success of the Issue.
"Qualification Date"	Wednesday, April 10, 2013
"Receiving Agents"	Any of the institutions listed on page 51 - 52 of this Rights Circular to whom Shareholders listed on the share register of the Company as at the Qualification Date may return their duly completed Acceptance/Renunciation Forms together with payment instrument
"Register of Members"	The register of members kept by the Company in accordance with Section 83 of CAMA
"Registrars"	Africa Prudential Registrars Plc
"Rights Circular"	This document which is issued in accordance with the Rules and Regulations of the Commission in respect of this Rights Issue exercise.
"Rights Issue"	Rights Issue of 12,906,999,142 Ordinary shares of 50 kobo each at $\$1.00$ per share to the existing Shareholders in the Ratio of One (1) new Ordinary share for every Two (2) Ordinary shares held as at qualification date of Wednesday, April 10, 2013
"Rights"	Means the number of 50 kobo ordinary shares provisionally allotted to each Shareholder on the basis of One (1) new share for every Two (2) held as at the Qualification Date.
"SEC" or "The Commission"	Securities and Exchange Commission
"Shareholders"	Means Shareholders of the Company whose names appear on the Register of Members as at the Qualification Date



#### ABRIDGED TIMETABLE

The dates given below are indicative only. The timetable has been prepared on the assumption that certain key events for the Rights Issue will be achieved as stated. If not, then the dates surrounding key events in the timetable may be subject to adjustments.

DATE	Αςτινιτγ	Responsibility
XXXX	Acceptance List opens	Issuing Houses
хххх	Acceptance List closes	Issuing Houses
хххх	Receiving Agents make returns	Issuing Houses/Receiving Agents
хххх	Forward allotment proposal and draft newspaper advertisement to SEC	Issuing Houses
XXXX	Receive SEC clearance of Allotment	Issuing Houses
XXXX	Pay net issue proceeds to Transcorp	Receiving Bank
XXXX	Allotment announcement	Issuing Houses
хххх	Return excess/rejected Application monies	Issuing Houses /Registrars
хххх	Dispatch Share Certificates/Commence arrangements to credit CSCS accounts	Registrars
хххх	Forward Declaration of Compliance to The Exchange	Stockbrokers
XXXX	List the new shares of Transcorp on the floor of The Exchange	Stockbrokers
хххх	Forward Summary Report to SEC	Issuing Houses

The following information should be read in conjunction with the full text of this Rights Circular from which it was derived:

ISSUER:	Transnational Corporation of Nigeria Plc					
LEAD ISSUING HOUSE:	BGL Plc					
CO - ISSUING HOUSE:	UBA Capital Plc					
SHARE CAPITAL: (AS AT THE DATE OF THE RIGHTS CIRCULAR)						
Authorised	<sup>2</sup> ¥22,500,000,000 divided into 45,000,000,000	Ordinary shares of 50 kobo	o each			
Issued and Fully paid	¥12,906,999,142 divided into 25,813,998,283	Ordinary shares of 50 kobo	each			
Now being issued:	12,906,999,142 Ordinary shares of 50 kobo each by way of Rights Issue on the basis of One (1) new share for every Two (2) existing shares at ¥1.00 per share					
METHOD OF OFFER:	By way of Rights Issue to the existing Sharehol	ders				
PURPOSE:	The estimated net proceeds of ¥12,519,263,7 total offer cost of ¥387,735,406 (including N marketing, mailing and distribution, and othe of the total offer size shall be applied as follow	56,250,000 for printing, ad r expenses) representing ap	vertisement and			
	Utilisation	N	%			
	Refinancing of the Acquisition of Ughelli Power Plc	9,840,396,600	79%			
	<sup>3</sup> Development of New Hotels/Hospitality Assets in Port Harcourt and Lagos	1,050,000,000	8%			
	Exploration and Development of Oil Prospecting License 281	1,628,867,136	13%			
	Total	₩12,519,263,736.48	100			
ISSUE PRICE:	₩1.00 per share					
PROVISIONAL ALLOTMENT:	One (1) new Ordinary share for every Two (2) Date	Ordinary shares held as at t	the Qualification			
QUALIFICATION DATE:	Wednesday, April 10, 2013					
PAYMENT:	In full on Acceptance					
MARKET CAPITALIZATION						
At Issue Price: Pre Issue: Post Issue:	₩28,395,398,111.30 ₩41,302,397,253.30					
ACCEPTANCE LIST OPENS:	[Day], [Month] [Day], 2013					
ACCEPTANCE LIST CLOSES:	[Day], [Month] [Day], 2013					
QUOTATION:	Application has been made to the Council of The Exchange for the admission to its Da Official List, the Rights Issue of 12,906,999,142 Ordinary shares of 50 kobo each no being offered.					

 $^2$  The authorized share capital of the Company was increased on 28<sup>th</sup> March, 2013 from N18,000,000 to N22,500,000,000 ordinary shares of 50 kobo each by the creation of additional 9,000,000 ordinary shares of 50 kobo each.

<sup>3</sup> The new hotels are to be strategically sited in Port Harcourt and Lagos in order to boost the Company's hospitality business in the South-South and South-West of Nigeria

# SUMMARY OF THE ISSUE STATUS: The Ordinary shares being issued will rank pari-passu with the issued Ordinary shares of the Company. INDEBTEDNESS: As at the date of this Rights Circular, Transcorp has long term loans in the ordinary course of business amounting to ₩9.841 billion and Payables and Accrued Expenses amounting to ₩3.264 billion. Save as disclosed, Transcorp has no outstanding loans, charges or similar indebtedness.

# FINANCIAL SUMMARY:

For the year ending	31 December 2012 <sup>4</sup>	31 December 2011	31 December 2010	31 December 2009	31 December 2008	31 December 2007
	₩'000	₩′000	₩′000	₩'000	₩′000	₩′000
Turnover	2,258,255	2,833,333	2,382,396	2,785,717	2,561,652	3,067,072
Profit/(Loss) before Taxation	2,751,748	1,139,425	3,456,849	100,966	(5,410,238)	(6,868,420)
Profit/(loss) after Taxation	2,584,868	777,909	3,324,259	17,366	(5,441,587)	(6,868,420)
Dividend	-	-	-	-	-	
Share Capital	12,906,999	12,906,999	12,906,999	11,256,836	11,256,836	11,256,836
Net Assets	17,493,967	14,209,961	15,244,276	15,754,085	15,736,719	21,178,306
Earnings per share (¥)– basic	0.00	0.02	0.12		(0.24)	(0.72)
Dividend per share (₦)	-	0.03	0.13	-	(0.24)	(0.73)

E-ALLOTMENT/SHARE CERTIFICATE	The CSCS accounts of Shareholders will be credited not the date of allotment. Shareholders are thereby advise respective stockbrokers and their Clearing House Numb Number in the relevant spaces on the Acceptance Form Shareholders who do not provide CSCS account details.	d to state the name of their ber as well as their CSCS Account n. Certificates will be issued to
CLAIMS AND LITIGATION	As at the date of this Rights Circular, the Company in th involved in fourteen (14) cases. The aggregate monetar amounted at approximately ¥	
2,725,685,612 and US\$185,500.00 Th	e Company currently	has no case instituted by it.
	The Directors of the Company are of the opinion that n	one of the pending claims by or

The Directors of the Company are of the opinion that none of the pending claims by or against the Company is likely to have any material adverse effect on the Rights Issue.

<sup>&</sup>lt;sup>4</sup> Unaudited Management Accounts as at 31 December 2012



#### **RIGHTS ISSUE**

Copies of this Rights Circular and the documents specified herein have been delivered to the Securities and Exchange Commission for Clearance and Registration.

This Rights Circular is being issued in compliance with the provisions of ISA, the Rules and Regulations of The Commission and the Listing Requirements of the NSE and contains particulars in compliance with the requirements of The Commission and The Exchange, for the purpose of giving information to Shareholders and the public with regard to the Rights Issue of 12,906,999,142 Ordinary Shares of 50 kobo each in Transcorp by BGL Plc and UBA Capital Plc. An application has been made to The Council of The Exchange for the admission to its Daily Official List of the 12,906,999,142 Ordinary Shares of 50 kobo each being issued via the Rights Issue.

The Directors of Transcorp individually and collectively accept full responsibility for the accuracy of the information contained in this Rights Circular. The Directors have taken reasonable care to ensure that the facts contained herein are true and accurate in all respects and confirm, having made all reasonable enquiries that to the best of their knowledge and belief there are no material facts, the omission of which make any statement herein misleading or untrue.



Are authorized to receive acceptances for the

RC611238

#### Rights Issue of 12,906,999,142 Ordinary Shares of 50 kobo each at #1.00 per share

On the basis of One (1) new ordinary share for every Two (2) ordinary shares of 50 kobo each held as at the close of business on Wednesday, April 10, 2013 for those Shareholders whose names appear on the Register of Members.

The Acceptance List for the shares now being issued will open on [Day], [Date] [Month], 2013 and close on [Day], [Date] [Month], 2013

SHARE CAPITAL AND RESERVE OF THE COMPANY AS AT 31 DECEMBER, 2011         (Extract from the 2011 audited accounts)         Alternative							
Authorized Share Capit	al 36,000,000,000 Ordinary Shares of 50 Kobo each	18,000,000,000					
Issued and Fully Paid	25,813,998,284 Ordinary Shares of 50 Kobo each	12,906,999,142					
Equity and Reserves	Share Capital	12,906,999,142					
	Share Premium	27,071,664,000					
	<sup>5</sup> Revenue Reserve	(25,768,702,000)					
	TOTAL EQUITY	14,209,961,142					

<sup>&</sup>lt;sup>5</sup> The Company by the sanction of the Federal High Court dated February 21, 2013 restructured its share capital which effectively eliminated the negative revenue reserve of N25,768,702,000 by transferring an amount equal to the negative balance from the share premium account. The share premium was simultaneously reduced by this amount.



1. Directors and Company Secretary

CHAIRMAN

PRESIDENT/CHIEF EXECUTIVE OFFICER

NON EXECUTIVE DIRECTOR

ACTING COMPANY SECRETARY

Mr. Tony O. Elumelu, CON 38, Glover Road, Ikoyi, Lagos

Mr.Obinna Ufudo 38, Glover Road, Ikoyi, Lagos

Olorogun O'tega Emerhor (OON) 38, Glover Road, Ikoyi, Lagos

Dr. Julius Kpaduwa 38, Glover Road, Ikoyi, Lagos

Ms. Angela Aneke 38, Glover Road, Ikoyi, Lagos

Mr. Chibundu Edozie 38, Glover Road, Ikoyi, Lagos

Mr. Kayode Fasola 38, Glover Road, Ikoyi, Lagos

**Dr. Stanley Lawson** 38, Glover Road, Ikoyi, Lagos

Alhaji Mohammed Nasir Umar 38, Glover Road, Ikoyi, Lagos

Chinedu Eze 38, Glover Road, Ikoyi, Lagos



2. Professional Parties	
LEAD ISSUING HOUSE	BGL PLC
	12A, Catholic Mission Street, Lagos
CO - ISSUING HOUSE	UBA Capital Plc
	UBA House (12 <sup>th</sup> Floor)
	57, Marina
	Lagos
LEAD STOCKBROKER	BGL Securities Limited
	12A, Catholic Mission Street, Lagos
JOINT STOCKBROKERS	UBA Stockbrokers Limited
	UBA House (15 <sup>th</sup> Floor)
	57, Marina
	Lagos
	TRW Stockbrokers Limited
	62/64 Campbell Street (Kajola House)
	4th & 5th Floor
	Lagos Island
SOLICITORS TO THE COMPANY	TEMPLARS
	4 <sup>th</sup> Floor, The Octagon
	13A A.J. Marinho Drive Victoria Island Lagos
	EDWARD EKIYOR & CO
	51, Adeshinyan Street, Ilupeju Lagos
SOLICITORS TO THE ISSUE	G.ELIAS & CO
	6, Broad Street Lagos
	M.E ESONANJOR & CO
	27 Oyewole Street, Palmgrove, Ilupeju, Lagos
REGISTRARS TO THE ISSUE	AFRICA PRUDENTIAL REGISTRARS PLC
	220B, Ikorodu Road, Palmgrove Lagos
RECEIVING BANK	UNITED BANK FOR AFRICA PLC
	UBA House 57, Marina Lagos
	-





April 05, 2013

To: All Shareholders

Dear Shareholders,

#### RIGHTS ISSUE OF 12,906,999,142 ORDINARY SHARES OF 50 KOBO EACH AT ¥1.00 PER SHARE

#### 1. Introduction

You will recall that at the last Extra-ordinary General Meeting of the Company held on March 28<sup>th</sup>, 2013, the Shareholders of the Company authorized the Directors amongst other things to issue subject to regulatory approval up to 13,000,000,000 Ordinary shares of 50 kobo each from the Company's share capital by way of Rights Issue, in such proportion, at such time, for such consideration and upon such terms and conditions as the Directors may deem fit. This resolution was passed in recognition of the need to reposition the Company for future challenges and business opportunities.

I am pleased to inform you that the Board of Directors at its last meeting of April 11, 2013 and in line with the strategic focus of the Company, and in consonance with the above-mentioned Shareholders resolution has now decided to issue by way of Rights, 12,906,999,142 Ordinary shares of 50 kobo each to the shareholders whose names appear on the Company's Register of Members at Wednesday, April 10, 2013 on the basis of One (1) new ordinary share for every Two (2) ordinary shares held as at this date. The new shares, which will be issued at a price of ¥1.00, will rank pari-passu in all respects, with the existing Ordinary shares of the Company. Regulatory approvals for the registration of the Issue with the Securities and Exchange Commission have been received.

#### 2. Profile of the Company's Board of Directors

 Tony Elumelu, CON Chairman

Tony O. Elumelu is the Chairman of Heirs Holdings Limited, an African proprietary investment firm that focuses on creating economic and social value in Africa, via long-term investment in a number of sectors including financial services, natural resources, infrastructure, healthcare and real estate. He is also the Founder of The Tony Elumelu Foundation, an African based and funded philanthropy, whose mission is to identify and assist entrepreneurs and the leaders of Africa's increasingly confident private sector, serve as a source of policy development, and work to ensure that the private sector drives economic growth across Africa. His corporate reputation as a leading African business leader was founded on his role in re-shaping the African financial services industry. He was the driving force behind the rise of United Bank for Africa (UBA), transforming it from a single country bank, to a Pan-African institution serving over 7 million customers in 20 African countries and operating in three continents.

He earned a Bachelor of Science degree in Economics from Bendel State University in 1985 and a Master of Science in Economics from the University of Lagos. He has attended Harvard Business School, where he completed the Advanced Management Program. He has also completed management programs at the Institute of Management Development in Lausanne, Switzerland, and the Singapore Institute of Management. He holds an honorary doctor of science degree from Benue State University and an honorary doctor of business administration from the University of Nigeria, Nsukka.

# Obinna Ufudo

President/CEO

Obinna Ufudo is the President/CEO of Transnational Corporation of Nigeria Plc. He is a financial industry veteran who has held senior level positions in trading, investment management and advisory capacities. Prior to his appointment as President/CEO of Transcorp, he was the Chief Operating Officer of the Heirs Holdings Group where he optimized day-to-day operations of the Group and supervised its various subsidiaries. Obinna is also Chairman of Afri-Pay Limited, the parent company of U-Mo – a CBN approved mobile payment solutions provider. He holds an M.Sc. in International Securities, Investment & Banking from the University of Reading, UK, as a British Chevening Scholar. He also has an Executive Master of Business Administration (EMBA) from the IESE Business School, University of Navarra, Barcelona Spain and a B.Sc in Finance from the Enugu State University of Technology, Enugu State Nigeria in 1993.



Mr. Ufudo is an Associate Member of the Chartered Institute of Bankers of Nigeria and is an International Fixed Income & Derivatives Certified Professional.

- Dr. Stanley I. Lawson
  - Non-Executive Director

Stanley I. Lawson is Managing Partner of Financial Advisory and Investment Consultants; Oil & Gas-sector focused financial advisory services firm. He is a widely respected expert with multi-disciplinary professional experience spanning three decades in the energy and financial sectors. He spent the first years of his career as a Resident Geologist/Drilling Engineer after which he proceeded to the Banking/Finance Industry where he spent over 17 years rising to the position of Managing Director/Chief Executive of African Express Bank in 2003. In December 2004, Mr. Lawson was appointed Group Executive Director of Finance and Accounts at the Nigerian National Petroleum Corporation (NNPC) with core responsibilities for oversight of funding, budgeting and cash flow planning. Stanley I. Lawson has an M.Sc in Petroleum Geology and an MBA in Finance both from the University of Ibadan,

Mr. Lawson has attended several international leadership and management courses. He has also commenced (since 2010) a doctoral program with the University of Phonenix, Arizona.

 Olorogun O'tega Emerhor, OON Non-Executive Director

Olorogun Emerhor is the Vice Chairman/Group CEO of Standard Alliance Insurance Plc; Vice Chairman, First Inland Bank Plc; Chairman, Synetics Technologies Ltd and Heroes Group.

He trained as a chartered accountant at the renowned PriceWaterhouseCoopers and has worked in several Banks like Citi Bank, Fidelity Bank, GTBank and as Managing Director of Crystal Bank (Now STB/UBA).

Olorogun O'tega Emerhor, OON, holds a First Class degree in Accountancy from University of Nigeria, Nsukka (1983). He holds fellowships from Institute of Chartered Accountants of Nigeria (ICAN), Institute of Credit and Risk Management of Nigeria and Academy for Entrepreneurial Studies. He is also a member of the Institute of Marketing Consultants. He holds directorships in a number of companies and he has received various prestigious awards

- Dr Julius C. Kpaduwa
  - Non-Executive Director

Dr. Julius C. Kpaduwa is the Medical Director and Chief Executive Officer of Julius C. Kpaduwa, MD Medical Corporation. He is the Chief of Staff at the Greater El-Monte Community Hospital and a member of the Los Angeles County Medical Association (LACMA). He has also served as President of the Association of Nigerian Physicians in the Americas (ANPA) from 2008-2010.

He is a graduate of Berea College in Kentucky and a proud alumnus of Howard University Medical School. He completed his postgraduate training at the State University of New York (SUNY), Donn State Medical Center, and Kings County Hospital. He is board certified in Obstetrics and Gynaecology, and practices medicine in the Los Angeles area. His specialism in Obstetrics and Gynaecology stems from his passion for children. He has once served as a Medical Director at Alta Medical Health Services Corporation, where he was responsible for all professional medical educational activities in a US\$14 million multi-site multi-service healthcare corporation.

Presently, he serves as Chairman of the Board of Imo State University Teaching Hospital, Orlu, Imo State (IMSUTH), a responsibility he has held since 2009. Dr. Julius Kpaduwa represents the shareholding interest of Nashville Capital Partners on the Board of Transcorp.

# Alhaji Mohammed Nasir Umar

Non-Executive Director

Alhaji Mohammed Nasir Umar is the Chairman/CEO of Em-N Surveys & Engineering. He started his career with Sokoto Rima River Basin Development Authority in 1977 and obtained his M.Sc in Land Surveys in 1985. He has vast and varied experience in Lands and Survey matters spanning over a period of 32 years post qualification. He has held many important position and responsibilities which include Director of Planning & Survey of the Federal Capital Development Authority (FCDA) for 6 (six) years, Chairman of Resettlement Task Force of the FCDA etc. Alhaji Umar has attended several National and International Conferences, Seminars and workshops on Zaria Lands and Survey matters.



Alhaji Umar is a graduate of Ahmadu Bello University; He is a Registered Surveyor by Surveyors Council of Nigeria and a fellow of the Nigeria Institution of Surveyors (FNIS).

# Kayode Fashola

Non-Executive Director

Kayode Fasola is the regional executive in charge of South West Business Group in Wema Bank He is a professional banker with over 20 years of cognate experience in Banking operations, Relationship Management, Business Development, Credit Analysis, Performance Management, Corporate Banking, Commercial Banking, Public Sector, Risk Management and Business Strategy. He started his career in Nigeria Agricultural Co-operative and Rural Development Bank, Kaduna. He has held various Management positions in Wema Bank. He was at various times the Directorate Head, Commercial Banking and then Public Sector.

He holds a B.Sc (Agricultural Economics) University of Ibadan in 1986, an MBA (Finance) Obafemi Awolowo University, Ile-Ife, and an MBA (Banking) Ladoke Akintola University, Ogbomoso. He is an alumnus of the prestigious Lagos Business School and the London Business School.

He is an Associate member of the Chartered Institute of Management, National Institute of Marketing of Nigeria and an Honorary Senior Member, Chartered Institute of Bankers Nigeria.

- Mr. Chibundu Edozie
  - Non-Executive Director

Chibundu N. Edozie is the Group Deputy Managing Director of BGL Plc and in charge of its strategic business platforms including BGL Asset Management Limited, BGL Private Equity Limited, BGL Securities Limited and the Investment Banking Group. He also currently oversees the international expansion of BGL Plc's operations.

Chibundu is a consummate professional committed to the growth of the Nigerian capital market alongside global financial markets, and the expansive role of capital markets in the growth of the financial services industry. He has over 18 years' experience in the Capital Market and Investment Banking industry.

He holds a Bachelor of Science degree in Geology and Mining from the University of Jos in 1989. He is an alumnus of the New York Institute of Finance, the IMD International Institute, Switzerland, and the Lagos Business School.

He is an authorized dealing clerk of the Nigerian Stock Exchange, a Fellow of the Chartered Institute of Stockbrokers and a past Member of the Governing Council of the Institute. He is also a member of the Nigerian Mining and Geosciences Society. Mr Edozie also serves as a director on the boards of BGL Asset Management Limited, BGL Private Equity Limited and BGL Securities Limited, wholly-owned subsidiaries of BGL Plc.

# Angela Aneke Non Executive Dire

Non-Executive Director

Angela Aneke is Chairman of Teragro Limited, Transcorp's agribusiness subsidiary. Her working career spans over 26 years with experience in key financial services institutions in countries across West Africa, having held executive management positions in international and regional banks. Some of these institutions include Ecobank Transnational Incorporated, Citi Bank Nigeria, United Bank for Africa etc.

She holds board positions in UBA Liberia, Tanzania, Zambia, Chad and Guinea Conakry. Angela is Chairman of UBA Metlife and was until December 2010 the Chairman CRC Credit Bureau. She retired as an Executive Director of UBA Plc in March 2010 and was appointed a Non-Executive Director in July 2010.

Angela holds a Bachelor of Science degree from The American University, Washington, DC, USA in 1983 and became an International Associate of the American Institute of Certified Public Accountants in 1985.

# 3. History and Business of the Company

Transcorp was incorporated on November 16, 2004. The Company is a private sector response to economic reform initiatives of the Federal Government of Nigeria. Following a successful initial public offering (IPO) of Shares, Transcorp became a quoted company and its shares were listed on the Nigerian Stock Exchange in December 2006. The Company is a diversified conglomerate with strategic investments in the hospitality, agribusiness and energy sectors.



#### Investments in the Hospitality Sector

**Transcorp Hilton Hotel Abuja** is a 670-room 5-star hotel that provides luxury accommodation, dining, meeting rooms and leisure facilities. In Year 2010, Transcorp Hilton Abuja won the award for the best Hilton Hotel in Africa, Middle East and Asia.

The 146-room **Transcorp Metropolitan Hotel Calabar** provides the perfect meeting ground for business and pleasure with standard conferencing facilities and accommodation.

#### Investment in Agro-Allied business

**Teragro Commodities Limited** is a fully owned subsidiary of Transcorp that is focused on agro-allied businesses. The company implements import substitution strategies by operating a world class first of its kind juice concentrate plant in the Middle Belt area of Nigeria where supplies of agricultural raw materials are readily available. Its products are offered based on a business to business enterprise model.

#### Investment in the Energy sector

**Transcorp Energy Limited** is a fully owned subsidiary of Transcorp that is focused on oil exploration, gas utilization and power generation activities across the entire energy value chain.

#### 4. Purpose of the Issue and Use of Issue Proceeds

The estimated net proceeds of #12,519,263,736.48 after deduction of the estimated offer cost of #387,735,406 will be applied as follows:

Utilisation	N	%
Refinancing of the Acquisition of Ughelli Power Plc	9,840,396,600	79%
Development of New Hotels/Hospitality Assets	1,050,000,000	8%
Exploration and Development of Oil Prospecting License 281	1,628,867,136	13%
Total	₩12,519,263,736.48	100

#### 5. General Risk Disclosure

Shareholders should consult their advisers if in any doubt as to the nature of this investment and its suitability in the light of their specific circumstances. The value of any securities traded (whether listed or not) are subject to investment risks, can and do fluctuate, and any individual security may experience upward or downward movements. There is an inherent risk that losses may be incurred rather than a profit made as a result of buying and selling securities. Past performance is not a guide to future performance. Certain types of investments may not be suitable for all investors. Transcorp has however taken all these risks into consideration and has therefore put in place strategic and operational plans that will aid in adequately responding to the outlook of the market environment in a timely manner in order to mitigate these risks as much as possible.

#### 6. Compliance with Code of Corporate Governance

Transcorp is fully committed to implementing best practice Corporate Governance standards. The Company recognizes that Corporate Governance Practices must achieve two goals- protecting the interest of Shareholders and guiding the Board and Management to direct and manage the affairs of the Company effectively and efficiently.

Members of the Board of Directors attend regular trainings on Corporate Governance and related issues both at locally and internationally. In addition, the Company Secretary provides advice to the Board on Corporate Governance best practices from time to time.

#### 7. Future Plans

The Company's vision is to create sustainable value for our stakeholders in our chosen markets. In order to realise this long-term objectives, the Company is making every effort to identify and take advantage of every investment opportunity that will complement its long-term strategic objectives. We will continue to look out for these investment opportunities that will help in creating value for our stakeholders.

#### 8. Participation in the Rights Issue

The Rights Circular contains a summary of the financial and general information relating to the Company. It also contains a Provisional Allotment Letter detailing full instructions for acceptance, payment and renunciation of your Rights. It is



recommended that Shareholders take up their rights in full to ensure that they continue to enjoy the full benefits of their investment in the Company.

As you are aware, the shares being issued are tradable by Shareholders on the floor of The Nigerian Stock Exchange during the offer period. Shareholders who wish to trade their Rights should seek proper advice from their stockbrokers who will be able to guide them through the entire process.

## 9. Risks and Mitigating Factors

The following are risks associated with investments in the capital market which could affect the financial position of the Company. Transcorp will continue to adopt a risk based approach in formulating the long term strategies and objectives of the Company, by identifying, assessing and evaluating, the potential risks that may affect our overall performance.

Stated below are the identified risks and the mitigating factors that would minimize their impact.

#### Market Risk

As a quoted organization, the share price of Transcorp may be subject to price volatility resulting in a decline in the demand and price of shares due to adverse developments that may not be related to the performance of the Company. In addition, the Nigerian economy is largely dependent on oil and adverse fluctuations in the price of oil may affect the economy.

Although this risk is totally out of the control of Transcorp, since it is determined by external drivers and conditions within the economy, the Company has positioned itself to regularly revise its strategies and respond appropriately along the lines of perceived economic direction.

#### **Currency Risk**

This refers to the risk of unpredictable losses as a result of the fluctuations in the exchange rates of the Naira against major currencies. The success of the Central Bank of Nigeria in effectively managing the exchange rate for quite some years now is expected to continue in the future. Further, the increased regulatory powers of the Central Bank of Nigeria and the resolve of the Federal Government to keep the exchange rate stable will mitigate the currency risk of this investment.

#### Environmental Risk

The environmental risk is associated with the hazards relating to the Company's premises arising from changes in the climate and non-compliance to safety and other environmental standards and procedures. Transcorp is adequately equipped to handle any environmental incidence that may arise in the ordinary course of its business.

#### **Political Risk**

The political instability occasioned by the long period of military rule is gradually subsiding after recent back to back democratic government transition. The risk exists that the current elected government may not continue with the reform programmes of the previous administration.

The present government in Nigeria has pledged to continue with the economic and political reforms of its predecessor. The current political situation appears relatively conducive for the Company to continue with its business activities without any disruption.

#### 10. Conclusion

The future of the Company is full of interesting opportunities and the Company will continue to achieve progressive levels of success in all areas of our business. I therefore encourage you to take up your rights in full to ensure that you continue to enjoy

the benefits of your investment in the Company and as a mark of your belief in the prospects that lie ahead.

Thank you.

Yours faithfully,

Mr. Tony O. Elumelu, CON CHAIRMAN



#### 1. Statement of Significant Accounting Policies<sup>6</sup>

The principal accounting policies adopted in the preparation of these financial statements are set out below:

#### (a) Basis of preparation

The Consolidated Financial Statements are prepared in compliance with CAMA and Nigerian Statements of Accounting Standards (SAS). The financial statements are presented in the functional currency, Nigerian Naira (<del>N</del>), rounded to the nearest thousand, and prepared under the historical cost convention.

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting year. Although these estimates are based on the Directors' best knowledge of current events and actions, actual results ultimately may differ from those estimates.

CAMA requires that a statement of source and application of funds be included with the financial statements. In its place, however, a statement of cash flows has been prepared in accordance with the Statement of Accounting Standards (SAS18).

#### (b) Consolidation

Subsidiaries include all entities (including special purpose entities) over which the Company has the power to govern the financial and operating policies generally accompanying a shareholding. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are deconsolidated from the date that control ceases.

The financial statements of consolidated companies are prepared as of the same date, 31 December. Where statements are prepared for periods different from the Company, adjustments are made for the effect of significant transactions or events that occur between both dates.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The excess of the cost of acquisition over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in profit and loss. All balances and unrealized surpluses and deficits on transactions between Transcorp Group companies have been eliminated.

Where necessary, accounting policies for subsidiaries have been changed to ensure consistency with the policies adopted by the Company.

#### (c) Valuation of business combination

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest.

#### (d) Intangible assets

i. Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets and is not amortised. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses are recognised immediately in the profit and loss account.

<sup>&</sup>lt;sup>6</sup>Effective from 2012 accounting year, the Company statement of significant accounting policies has changed to conform to IFRS standard



#### Statement of significant accounting policies - continued

#### ii. Goodwill impairment

Goodwill balances are tested annually by the Transcorp for impairment as stated above, or more frequently if indicators are present or changes in circumstances suggest that the impairment may exist. In performing the assessment, the Company performs a comparison of the carrying value of the reporting units, as defined, to the value of these units.

iii. Impairment of long-term investments

The carrying amounts of the long- term investments are reviewed at each balance sheet date by the Group to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset, which is the higher of its fair value less costs to sell and its value in use, is estimated in order to determine the extent of the impairment loss.

Any impairment change is recognised in the income statement in the year in which it occurs. Impairment losses are recognised in the income statement, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through the income statement.

#### (e) Revenue recognition

Income from investment is recognised as follows:

- (i) Dividends are recognised in the profit and loss account on the date the Company's right to receive payment is established; and
- (ii) Interest earned on cash investment in money market instruments is recognised in the profit and loss account as it accrued.

Recognition of revenue of goods and services is recognised when:

- The significant risks and rewards of ownership have been transferred to the customer or the service has been rendered;
- The company does not retain effective control over goods sold;
- The amount of revenue can be reliably measured;
- It is possible that the economic benefit associated with the transaction will flow to the Company; and
- The costs incurred in respect of the sale can be measured reliably.

#### (f) Deferred revenue

Deferred revenue represents fees and income that have been received in advance, for which the goods or services they relate to have not been provided as at the balance sheet date.

#### (g) Translation of foreign currencies

Transactions in foreign currencies during the year are converted into the functional currency, Nigeria Naira, using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

Losses on foreign exchange transactions are recognised as an expense in the period in which they are incurred, except when they are directly attributable to the acquisition, construction or production of an asset invoiced in foreign currency, where there is no means of hedging against exchange losses. These are included as part of additions to the fixed asset.

#### (h) Receivables

Debtors are stated after deduction of provision for debts considered to be doubtful of recovery. A provision for impairment of receivables is established when there is objective evidence that the Company will not be able to collect all the amounts due according to the original terms of receivables. The amount of the provision is recognised in the profit and loss account.



#### Statement of significant accounting policies – continued

#### (i) Property, plant and equipment

All categories of property, plant and equipment are stated at historical cost less depreciation. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic

benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account during the financial period in which they are incurred. Leasehold land is accounted for as non-current assets and the unexpired lease term is disclosed.

Property, plant and equipment are reviewed for impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds it recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amounts and are taken into account in determining operating profit.

# (j) Depreciation

Depreciation on assets is calculated using the straight-line method to write down their cost to their residual values over their estimated useful lives, as follows:

2 – 5%
10 - 33.33%
20%
10 - 33.33%
20 – 25%

Capital work in progress is not depreciated until completion of the construction work and is capitalized under the appropriate asset category.

Plant and machinery represents plants, machineries, lifts and conveyors and air-conditioning.

#### (k) Accounting for leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

#### (I) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is the cost of direct materials to the Company's premises and other direct costs. Net realizable value is the estimated selling price in the ordinary course of business, less selling expenses.

#### (m) Investments

Long-term investments are shown at cost less amounts written off and provisions for diminution in value. Provisions are made for permanent diminution in the value of investments. Provisions for temporary fluctuations in value are made if material.

Investment bid costs incurred are written off to the profit and loss account unless it is certain that the Company will be successful in its bid to acquire a specific investment, in which case such costs are deferred to the balance sheet. Short-term investments are stated at lower of cost and market value.



#### Statement of significant accounting policies – continued

#### (n) Taxation

Taxation expense is the aggregate of the charge to the profit and loss account in respect of income tax, education tax and deferred tax.

Income tax is the amount of income tax payable on the taxable profit for the year determined in accordance with the Companies Income Tax Act (CITA). Education tax is assessed at 2% of the chargeable profits.

Deferred tax is provided; using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates are used to determine deferred tax.

Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

#### (o) Employee benefits

I. Retirement benefit obligations

Some subsidiaries operate a defined contribution retirement scheme and unfunded defined benefit service gratuity scheme; while the Company operates on a defined contribution scheme. The schemes for retirement benefits are as follows:

#### II. Staff Gratuity scheme

This is a defined contribution scheme for employees who have served for a continuous period exceeding two years.

III. Staff Pension scheme

The Group operates a defined contributory pension scheme in line with Pensions Reform Act of 2004. The scheme is funded by equal contribution of 7.5% of basic, housing and transport allowances from both the company and the employee.

In addition, there is an internal pension arrangement between Transnational Hotels and Tourism Services Limited and its employees, which is payable on retirement. The employer contributes 20% of the employees' basic salary for all confirmed staff who have spent a minimum of one year as an employee. The scheme is non – contributory for employees.

The Company's contributions to the defined contribution scheme are charged to the profit and loss account in the year to which they relate.

The liability recognised on the balance sheet in respect of the unfunded defined benefit service gratuity scheme is the monetary value of the defined benefit obligation as at balance sheet date. The defined benefit obligation is calculated annually based on the entitlements of staff as defined by the scheme handbook.

IV. Other entitlements

The estimated monetary liability for employees' accrued annual leave entitlement at the balance sheet date is recognized as an expense accrual.

#### (p) Borrowings

Borrowings are recognized initially net of transaction costs incurred, and interest and fees are charged to the profit and loss account over the life of the loan.

Borrowings are classified as current or non – current liabilities as deemed applicable.



## Statement of significant accounting policies - continued

#### (q) Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred, except when they are directly attributable to the acquisition, construction or production of a qualifying asset. These are included as part of additions to fixed assets. A qualifying asset is an asset that takes a substantial period of time to get ready for its intended use or sale.

# (r) Share capital

Ordinary shares are classified as equity. Share issue costs net of tax are charged to share premium account.

# (s) Cash and cash equivalents

Cash and cash equivalents represent cash and bank balances as well as any short-term investments that are readily convertible to cash.

# (t) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segments with a majority of revenue earned from sales to external customers and whose revenue, result or assets are 10% or more of all the segments are reported separately.



# 2. Consolidated Profit and Loss Account

#### For the five-year periods ended 31 December

	Notes	2011 N'000	2010 N'000	2009 N'000	2008 N'000	2007 N'000
Revenue	1	2,833,333	2,382,396	2,785,717	2,561,652	3,067,072
Cost of revenue		-	-	-	-	-
Gross profit		2,833,333	2,382,396	2,785,717	2,561,652	3,067,072
Administrative and general exp.	2	(1,451,646)	(1,709,409)	(1,432,891)	(3,442,121)	(4,440,089)
Other income	3	17,492	71,828	751,874	4,432	930
Operating profit/(loss)		1,399,179	744,815	2,104,700	(876,037)	(1,372,087)
Interest expense	5	(259,754)	(137,053)			
Net finance cost		-	-	(2,003,734)	(4,534,201)	(5,496,333)
Profit/(loss) before Exceptional items		1,139,425	607,762	100,966	(5,410,238)	(6,868,420)
Exceptional items	6	-	2,849,087	-	-	-
Profit/(loss) before taxation		1,139,425	3,456,849	100,966	(5,410,238)	(6,868,420)
Taxation	7	(361,516)	(132,590)	(83,600)	(31,349)	
Profit/ (loss) for the year/ period	=	777,909	3,324,259	17,366	(5,441,587)	(6,868,420)
Earnings per share (Naira)		0.03	0.13		(0.24)	(0.73)



# 3. Consolidated Balance Sheet

As at 31 December

	Notes	2011	2010	2009	2008	2007
		N'000	N'000	N'000	N'000	N'000
Non-Current Assets						
Property, plant & equipment	9	543,357	604,914	551,318	580,638	609,124
Long term investment	10	20,676,823	18,490,225	13,976,723	77,158,630	77,071,430
		21,220,180	19,095,139	14,528,041	77,739,268	77,680,554
Current Assets						
Receivables & prepayment	11	1,798,574	1,381,252	509,232	4,912,482	11,159,910
Short term investment	10e	100,000	-	-		
Cash & cash equivalents	12	135,526	1,046,611	1,363,443	545,179	1,699,693
		2,034,100	2,427,863	1,872,675	5,457,661	12,859,603
Current Liabilities						
Bank overdraft	13	-	-	291,538	291,360	16,029
Taxation	7	126,187	247,539	114,949	31,349	-
Payables & accrued expenses	14	4,687,923	4,181,187	240,144	3,357,501	5,565,822
Borrowing due within one yr.	15a	259,111	528,571	-	63,780,000	63,780,000
Deferred revenue	16	1,876,620	-	-	-	-
		6,949,841	4,957,297	646,631	67,460,210	69,361,851
Net Current assets/(liabilities)		(4,915,741)	(2,529,434)	1,226,044	(62,002,549)	(56,502,248)
Non-Current Liabilities						
Borrowings falling due after						
one yr.	15b	2,094,478	1,321,429	-	-	-
NET ASSETS		14,209,961	15,244,276	15,754,085	15,736,719	21,178,306
<u>Equity</u>						
Share capital	17	12,906,999	12,906,999	11,256,836	11,256,836	11,256,836
Share premium	17b	27,071,664	27,071,664	28,721,827	28,721,827	28,721,827
Revenue reserves	18	(25,768,702)	(24,734,387)	(24,224,578)	(24,241,944)	(18,800,357)
SHAREHOLDERS FUNDS		14,209,961	15,244,276	15,754,085	15,736,719	21,178,306

# 4. Consolidated Statement of Cash Flows

# For the five year periods ended 31 December

	Note	2011	2010	2009	2008	2007
Operating activities		N'000	N'000	N'000	N'000	N'000
Cash generated from/used in operation	19	1,624,002	(19,187)	3,431,765	3,221,774	(15,416,436)
(Gain)/loss on sale of fixed assets	3	35,203	-	-	-	-
Income taxes paid	7	(482,868)	-	-	-	-
Net cash generated from/(used in) operation		1,176,337	(19,187)	3,431,765	3,221,774	(15,416,436)
Investing activities		()	()		()	<i>/</i>
Purchase of property, plant and equipment	9	(65,114)	(97,582)	(11,853)	(30,219)	(32,752)
Proceeds from sale of fixed assets		3,882	-	-	-	-
Proceeds on disposal of investment in NITEL	10	-	-	63,181,907	-	-
Investment in subsidiaries	10	(2,186,598)	(1,664,414)	-	(87,200)	(8,428)
Other short-term investments		(100,000)	-	-	-	-
Interest received	3	16,573	42,942	40,148	-	6,724
Net cash generated from/(used in) investing activities		(2,331,257)	(1,719,054)	63,210,202	(117,419)	(34,456)
Financing activities						
Proceeds from issue of share capital		-	-	-	-	39,953,662
(Decrease)/increase in long term borrowings		773,049	1,321,429	(63,780,000)	-	-
(Decrease)/increase in short term borrowings		(269,460)	528,571	-	-	-
(Decrease)/increase in overdraft		-	(291,538)	179	275,332	(1,075,867)
(Decrease)/increase in deposit for shares		-		-	-	(17,738,865)
Dividend paid		-	-	-	-	-
Interest payment	5	(259,754)	(137,053)	(2,043,882)	(4,534,201)	(5,503,057)
Net cash generated from/(used in) financing activities		243,835	1,421,409	(65,823,703)	(4,258,869)	15,635,873
Net increase/(decrease) in cash and cash Equivalents		(911,085)	(316,832)	818,264	(1,154,514)	184,981
Cash and cash equivalent at the beginning of the year		1,046,611	1,363,443	545,179	1,699,693	1,514,712
Cash and cash equivalent at the end of the year	12	135,526	1,046,611	1,363,443	545,179	1,699,693



# 5. Notes to the Consolidated Financial Statements

For the five years period ended 31 December

1 Revenue

2

3.

nevenue					
	2011	2010	2009	2008	2007
	N'000	N'000	N'000	N'000	N'000
Dividends	2,833,333	2,382,396	2,785,717	2,561,652	3,067,072
Administrative and General Expenses					

Administrative and general expenses mainly comprise the following:	:
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, and be and Beneral expenses manify com						
Depreciation	29,857	43,986	41,172	58,705	58,366	
Staff costs (Notes 5)	297,720	323,326	346,311	502,577	381,251	
Auditor's remuneration	27,500	32,500	25,000	25,000	25,000	
Professional fees	161,705	260,227	210,827	210,947	41,195	
Acquisition expenses on investment	-	242,493	-	-	-	
Director's remuneration	405,281	124,913	56,426	1,197	10,000	
Fixed assets written off	40,883	-	-	-	-	
Loss on asset disposal	35,203	-	-	-	-	
Other operating expenses	453,497	681,964	-	-	-	
	1,451,646	1,709,409	679,736	798,426	515,812	
Other Income						
Gain on extinguishment of loan	-	-	750,000	-	-	
Other Operating income	919	28,886	1,874	4,432	930	
Profit on fixed asset disposal	-	-	-	-	-	
Interest income	16,573	42,942			-	

17,492

71,828

751,874

4,432

930

## For the years ended 31 December

		2011	2010	2009	2008	2007
		N'000	N'000	N'000	N'000	N'000
4(a).	Staff numbers and Costs					
	Managerial	6	13	20	21	16
	Senior staff	4	21	20	20	17
	Others	12	12	7	7	5
		22	46	47	48	38
4(b)	Staff costs for the above persons					
	(excluding executive Directors):					
	Salaries and wages	283,996	310,612	339,174	489,769	375,570
	Pension cost	13,724	12,714	7,137	12,808	5,681
		297,720	323,326	346,311	502,577	381,251
4(c)	Emolument of Directors					
	The remuneration paid to the Directors					
	of the company was:					
	Emoluments (including fees, pension					
	contributions and benefits in kind)	405,281	124,913	60,000	80,000	80,000
	Amount paid to the highest paid director					
	(excluding pension contributions)	129,696	65,925	60,000	80,000	80,000

The number of directors of the company (including the highest paid director whose remuneration, excluding pension

contributions in respect of services to the company fell within the following ranges:

Less than N10,000,000	10	9	-	-	-
Over N10,000,000	8	2	1	1	1
	18	11	1	1	1



#### For the period ended 31 December

		2011	2010	2009	2008	2007
		N'000	N'000	N'000	N'000	N'000
5.	Interest Expenses					
	Interest on loan	259,754	137,053	2,043,882	4,534,201	5,503,057
	Less interest income	-	-	(40,148)	-	(6,724)
		259,754	137,053	2,003,734	4,534,201	5,496,333
6.	Exceptional Items					
	Write back of provision for investment					
	on oil block	-	2,849,087	-	-	-

In May 2006, the company invested in an oil block (OPL 281). In November 2007, this was cancelled by the Federal Government and full provision was

made for the oil block in the company's books. However, in February 2011, the Federal Government revalidated the oil block. An adjustment was passed in the books in the prior year to reverse the provisions earlier made for the oil block.

#### 7. Taxation

Current income tax	78,183	102,924	83,600	31,349	-
Education tax	-	29,666	-	-	-
Tax on franked investment income	283,333	-	-	-	-
Deferred tax	361,516	132,590	83,600	31,349	-
	361,516	132,590	83,600	31,349	-
The movement in tax payable in the years are	as follows:				
At 1 January,	247,539	114,949	31,349	-	-
Provision for the year	361,516	132,590	83,600	31,349	-
Payment during the year	(482,868)	-	-	-	-
At 31 December	126,187	247,539	114,949	31,349	-

For the year ended 31 December

		2011 N'000	2010 N'000	2009 N'000	2008 N'000	2007 N'000
8.	Earnings / (Loss) per share					
	Profit (Loss) attributed to					
	Shareholders of the company	777,909	3,324,259	17,366	(5,441,587)	(6,868,420)
	Weighted average number of					
	ordinary Shares in issue	25,813,998	25,813,998	22,513,672	22,513,672	9,409,863
	Basic earnings/(loss) per share (Naira)	0.03	0.13	0.00	(0.24)	(0.73)

			Leasehold	Furniture	Plant	Motor	Computer &	Total
9.	Property, Pl Equipment	lant	& Land & Building	& Fittings	& Machinery	Vehicles	Office equipment	
			N'000	N'000	N'000	N'000	N'000	N'000
	Cost:							
	At 1 January 201	1	591,477	68,538	14,042	57,330	105,822	837,209
	Additions		-	-	-	60,587	4,527	65,114
	Disposals		(57,598)	(21,448)	(4,895)	(98,530)	(23,776)	(206,247)
	At 31 December	2011	533,879	47,090	9,147	19,387	86,573	696,076
	Depreciation:							
	At 1 January 201	1	17,116	64,993	13,682	31,562	104,942	232,295
	Charge for the ye	ear	6,403	703	360	18,130	4,261	29,857
	Disposals		(15,858)	(18,727)	(4,895)	(46,316)	(23,637)	(109,433)
	At 31 December	2011	7,661	46,969	9,147	3,376	85,566	152,719
			Net book amount:					
		2014		121		10.014	4 007	E 40 0E7
	At 31 December		526,218	121	-	16,011	1,007	543,357
	At 31 December	2010	574,361	3,545	360	25,768	880	604,914
	At 31 December	2009	508,524	17,253	11,135	14,406	-	551,318
	At 31 December	2008	511,405	30,961	23,221	15,051	-	580,638
	At 31 December	2007	513,961	33,415	39,839	21,909	-	609,124

The unexpired lease term on land is 93 years



#### For the period ended 31 December

10.

Long term investments	2011 N'000	2010 N'000	2009 N'000	2008 N'000	2007 N'000
Transnational Hotels and Tourism					
Services Limited	13,868,523	13,868,523	13,868,523	13,868,523	13,868,523
NITEL			-	63,181,907	63,181,907
Oil Block	5,038,780	2,849,087	2,849,087	2,849,087	2,849,087
Transcorp Metropolitan Hotels and	1,661,320	1,661,320	-	-	-
conferencing Ltd.					
Other subsidiaries company	108,200	108,200	108,200	108,200	21,000
Teragro Commodities Limited	-	3,095	-	-	-
Provision for bad and doubtful	20,676,823	18,490,225 -	16,825,810 (2,849,087)	80,007,717 (2,849,087)	79,920,517 (2,849,087)
investments	20,676,823	18,490,225	13,976,723	77,158,630	77,071,430
Movement in investment in subsidiaries is ana	lysed as follows:				
At beginning of year	18,490,225	13,976,723	77,158,630	77,071,430	77,063,003
Additions – cost	2,189,693	4,513,502	-	87,200	8,427
Disposal of subsidiary	-	-	(63,181,907)	-	-
Transfer to subsidiary	(3,095)	-	-	-	-
	20,676,823	18,490,225	13,976,723	77,158,630	77,071,430

(i) In December 2005, the company made payments to the BPE of N13.87 Billion in respect of the acquisition of 2,550,000 shares of Transnational Hotels and Tourism Services Limited (THTSL), formerly (NIRMSCO Properties Limited), a company that owns and operates a hotel in Abuja, currently named the Transcorp Hilton Abuja, being 51% of the outstanding capital of the company.

(ii) In November 2006 the company paid N63 Billion to acquire 51% of the ordinary shares of Nigerian Telecommunication Plc (NITEL). The consideration for this acquisition was cash. NITEL has been unable to prepare consolidated financial statements (Which includes its wholly owned subsidiary (MTEL) and so has not been included in this consolidated financial statements in June of 2009, the Federal Government of Nigeria cancelled the purchase agreement and the Company was refunded the N63b cash consideration in September 2009. That amount has been used to repay the loan taken from a consortium of banks to acquire NITEL.



For the	period ended 31 December					
		<b>2011</b> N'000	<b>2010</b> N'000	<b>2009</b> N'000	<b>2008</b> N'000	<b>2007</b> N'000
10b.	Long term investments (Cont)					
	Investments in subsidiary companies eliminated on conso	olidation include:				
	Transnational Hotels and Tourism					
	Services Limited	13,868,523	13,868,523	13,868,523	13,868,523	13,868,523
	Transcorp Refining Company Limited	1,000	1,000	1,000	1,000	1,000
	Transcorp Telecomms Limited	10,000	10,000	10,000	10,000	10,000
	Telecommunications Backbone					
	Development Company Limited	9,900	9,900	9,900	9,900	)
	Teragro Commodities Limited	9,500	9,500	9,500	9,500	)
	Transcorp Hotels and Leisure Limited	9,500	9,500	9,500	9,500	)
	Transcorp Infrastructure Limited	9,500	9,500	9,500	9,500	)
	Transcorp Trading and Logistics Limited	10,000	10,000	10,000	10,000	10,000
	Transcorp Commodities Limited	9,500	9,500	9,500	9,500	)
	Transcorp Hilton Limited	9,900	9,900	9,900	9,900	)
	Allied Commodities Limited	9,500	9,500	9,500	9,500	)
	Transcorp Energy Limited	9,900	9,900	9,900	9,900	)
	Transcorp Properties Limited	10,000	10,000	10,000	10,000	)
	Transcorp Metropolitan Hotels and					
	Conferencing Limited	1,661,320	1,661,320	-		
		15,638,043	15,638,043	13,976,723	13,976,723	13,889,523

For the period ended 31 December

10c. The summarised financial information of the subsidiary companies is as follows:

Subsidiaries	Year of incorporation	Country of incorporation	Nature of business	Issued Share Capital N'000	Group's interest
Transnational Hotels and Tourism Services Limited	2005	Nigeria	Rendering of hospitality services.	5,000	51%
Transcorp Refining Company Limited	2005	Nigeria	Oil and gas consultancy, exploration, refining and marketing.	1,000	100%
Transcorp Telecomms Limited	2006	Nigeria	Distribution of global system for mobile communication.	10,000	100%
Telecommunications Backbone Development Company Limited	2008	Nigeria	Internet service providers, browsing and e-mail services.	10,000	99%
Teragro Commodities Limited	2008	Nigeria	Cultivate the soil, and grow food, cash and fodder crops.	10,000	95%
Transcorp Hotel and Leisure Limited	2008	Nigeria	Car rental, hiring and protocol services.	10,000	95%
Transcorp Infrastructure Limited	2008	Nigeria	Power generation distribution and sale.	10,000	95%
Transcorp Trading and Logistics Limited	2006	Nigeria	General maritime operations including transportation.	10,000	100%
Transcorp Commodities Limited	2008	Nigeria	Dealer in agricultural and mineral products.	10,000	95%
Transcorp Hilton Limited	2008	Nigeria	Manage hotels, cafeterias, eateries, dinners, canteens, cafes, pizzerias, snack bars, etc.	10,000	99%
Allied Commodities Limited	2008	Nigeria	Sale and purchase of wholesale and retail Commodities.	10,000	95%
Transcorp Energy limited	2008	Nigeria	Mining refining and supply merchants of mining produce.	10,000	99%
Transcorp Properties Limited	2008	Nigeria	Building Contractors, Decorators, Merchants and Dealers in stone, sand, lime, iron etc.	10,000	100%
Transcorp Metropolitan Hotels and Conferencing Ltd.	2010	Nigeria	Rendering of Hospitality	5,000	100%



#### 10d. Condensed results of operations for subsidiaries as at 31 June,2012

Condensed profit and loss accounts	TRG	THTSL	TMHCL
	N'000	N'000	N'000
Turnover	-	13,724,724	352,074
Gross profit	-	8,853,397	117,227
Operational profit/(loss)	(84,131)	5,425,878	(150,067)
Profit/(loss) before taxation	(84,131)	5,425,878	(150,067)
Taxation	-	1,531,142	(1,174)
Profit/(loss) after taxation	(84,131)	6,957,020	(151,241)
Condensed financial information			
Current assets	42,642	13,238,994	93,990
Current liabilities	(372,116)	7,532,108	1,381,811
Net assets/(liabilities)	(74,130)	9,056,732	(575,569)
Condensed cash flow			
Net cash generated from operating activities	244,945	5,214,162	28,458
Net cash used in investing activities	(98,048)	(234,788)	(6,061)
Net cash used in financing activities	372,116	(5,555,556)	-
Movement in cash and cash equivalents	29,123	(576,182)	22,397
subsidiary financing split			
cash and bank balances	29,123	6,710,731	27,781
All the above subsidiaries have no operations for the year.			

#### 10e. Short-term investments

Short-term investments represent investments held by the company with BGL under asset management.

		Year Ended	Year Ended	Year Ended	Year Ended	Year Ended
11.	Receivables and Prepayments	31-Dec-11	31-Dec-10	31-Dec-09	31-Dec-08	31-Dec-07
		N'000	N'000	N'000	N'000	N'000
	Other receivables and prepayments	68,026	181,505	125,078	6,290,635	14,588,833
	Due from related companies (Notes 24d)	1,640,422	1,199,747	-	-	-
	Dividend Receivable	121,541	-	417,591	135,632	132,458
	Provision for bad and doubtful debts	(31,415)	-	-	-	-
		1,798,574	1,381,252	542,669	6,426,267	14,721,291
	Provision for NITEL receivables	-	-	(33,437)	(1,513,785)	(3,561,381)
		1,798,574	1,381,252	509,232	4,912,482	11,159,910



#### For the year ended 31 December

12.	Cash and cash equivalents	2011 N'000	2010 N'000	2009 N'000	2008 N'000	2007 N'000
	Cash and bank balance	135,526	845,093	1,363,443	545,179	1,699,693
	Restricted cash	-	201,518	-	-	-
		135,526	1,046,611	1,363,443	545,179	1,699,693

Restricted cash relates to three months' principal and interest on the N1.85 million loan obtained from UBA, which the company is expected to keep in a debt reserve account anytime throughout the duration of the loan. The loan was restructured into a N2.3 billion facility in 2012. No restricted cash is expected to be kept by the Company under the term of the restructured facility.

13.	Bank Overdraft					
	Bank Overdraft	-	-	291,538	291,360	16,029
14.	Payables and accrued expenses					
	Trade Creditors	-	-	14,177	37,547	23,828
	Accrued interest	-	-	-	3,100,925	5,446,468
	Other Payable & accruals	490,152	238,918	117,767	110,829	74,526
	Due to related companies(Note 24c)	4,197,771	3,942,269	108,200	108,200	21,000
		4,687,923	4,181,187	240,144	3,357,501	5,565,822
15.	Borrowings					
a.	Borrowings falling due within a year UBA Plc	259,111	528,571	-	63,780,000	-
b.	Borrowings falling due after one year UBA Plc	2,094,478	1,321,429	-	-	63,780,000



The average interest rate on borrowings for the financial year ended 31 December 2011 was 16%. The loan was restructured in December 2011 to loan with a tenor of 110 months. The repayment of the principal commenced in December 2011. The loan is secured by a legal mortgage over the Metropolitan Hotel property, pledge of shares of Kingsville Hotels Limited and a negative pledge over the fixed and floating assets of the borrower, Transnational Corporation of Nigeria.

		Year ended				
		31-Dec-11	31-Dec-10	31-Dec-09	31-Dec-08	31-Dec-07
16.	Deferred revenue	N'000	N'000	N'000	N'000	N'000
	Deferred revenue	1,876,620	-	-	-	-
17.	Share capital					
a.	Authorized:					
	36,000,000,000 ordinary shares					
	of 50 kobo each	18,000,000	18,000,000	18,000,000	18,000,000	18,000,000
	Allotted, called up and fully paid:25,813,998,283,22,513,672,183 (2007-2009)ord. Shares of 50 kobo each	12,906,999	12,906,999	11,256,836	11,256,836	11,256,836

Between 2006 & 2007, the company received #44billion as consideration for 22billion ordinary shares issued via private placements and the initial public offering.

		Year ended				
		31-Dec-11	31-Dec-10	31-Dec-09	31-Dec-08	31-Dec-07
b.	Share premium	N'000	N'000	N'000	N'000	N'000
	Share premium	27,071,664	27,071,664	28,721,827	28,721,827	28,721,827

The deposit for shares is represented by the proceeds from 1, 934 subscribers through a private placement of the Company's shares which as at 31 December 2006 has not yet been allotted. Capital raising expenses totaling N3.7 billion have been written off against share premium.

		Year ended				
		31-Dec-11	31-Dec-10	31-Dec-09	31-Dec-08	31-Dec-07
18.	Revenue reserves	N'000	N'000	N'000	N'000	N'000
	At start of the year	(24,734,387)	(24,224,578)	(24,241,944)	(18,800,357)	(11,931,937)
	Adjustment to prior year reserves	(1,812,224)	(3,834,068)	-	-	-
	Profit/(loss) for the year	777,909	3,324,259	17,366	(5,441,587)	(6,868,420)
		(25,768,702)	(24,734,387)	(24,224,578)	(24,241,944)	(18,800,357)

Adjustments to prior year reserves represent loans and taxes for prior years not recorded.

#### FIVE YEAR FINANCIAL INFORMATION

#### Notes to the consolidated financial statements - continued

#### For the year ended 31 December

		2011 N'000	2010 N'000	2009 N'000	2008 N'000	2007 N'000
19.	Cash generated from operating					
	Activities					
	Profit (loss) Before Tax	1,399,179	744,815	100,966	(5,410,238)	(6,868,420)
	Adjustment for non cash item					
	Depreciation	29,857	43,986	41,173	58,705	58,366
	Fixed assets written off	40,850	-	-	-	-
	Fixed assets transfer to subsidiaries	16,879	-	-	-	-
	Interest received	(16,573)	(42,942)	(40,148)	-	(6,724)
	Interest Payment	-	-	2,043,882	4,534,201	5,503,057
	Adjustment to reserves	(1,812,224)	(3,834,069)	-	-	-
	Other adjustments to reconciles expenses fo	r the year to cash from ope	rating activities			
	Decrease/(Increase )in debtors and					

Prepayment	(417,322)	(872,020)	4,403,250	6,247,428	(10,923,138)
(Decrease)/Increase in payables &					
accrued expenses	506,736	3,941,043	(3,117,358)	(2,208,322)	(3,179,577)
Increase/Decrease in deferred revenue	1,876,620	-	-	-	-
	1,624,002	(19,187)	3,431,765	3,221,774	(15,416,436)

#### 20. CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

There were no material capital commitments and contingent liabilities at 31 December 2011 that will have impact on these financial statements.

#### 21. Going Concern

The financial statements have been prepared on a going concern basis. Management have no doubt that the company would remain in existence after 12 months.

#### 22. Subsequent events

In year 2012, a deed of amendment was executed between Transnational Corporation of Nigeria Plc, EER and SACOIL in respect of the Company's (i.e. Transcorp) oil concession block OPL281. The deed provides that SACOIL/EER will pay (among others) the sum of twenty four million, five hundred thousand United States dollars to Transcorp to obtain a 40% participating interest in concession block OPL281. The sum of twelve million five hundred thousand United states dollars had been paid to Transcorp during the year ended 31 December,2011 and the balance is expected in year 2012 subject to final approval from the appropriate regulatory authorities



#### 23.

In march 2012, the Company's subsidiary, Teragro Commodities Limited commissioned its Benfruits Juice Concentrate processing plant in Makurdi. The factory is leased from Benue State Government. The plant will process mango and orange concentrates from the vast supply of oranges and mangoes in Benue area and sell the concentrates to orange and mango juice manufacturers.

#### 24a. Ministry of Finance Incorporated

Ministry of Finance Incorporated (MOFI) owns 49% of Transnational Hotels and Tourism Services Limited (THTSL) shares and is represented on the board of the board of the Company. No transactions occurred between the Company and MOFI during the year.

#### b. Loans to directors

No loans were granted to the directors of the Company during the year.

	Year ended				
c. Due to related companies	31 Dec.2011	31 Dec.2010	31 Dec.2009	31 Dec.2008	31 Dec.2007
	N'000	N'000	N'000	N'000	N'000
Transcorp Refining Company Limited					
	1,000	1,000	1,000	1,000	1,000
Transcorp Telecomms Limited	10,000	10,000	10,000	10,000	10,000
Telecommunications					
Backbone Development	9,900	9,900	10,000	10,000	-
Coy. Ltd					
Teragro Commodities Limited	9,500	9,500	10,000	10,000	-
Transcorp Hotels and					
Leisure Limited	9,500	9,500	10,000	10,000	-
Transcorp Infrastructure Limited	9,500	9,500	10,000	10,000	-
Transcorp Trading and Logistics Limited	10,000	10,000	10,000	10,000	10,000
Transcorp Commodities Limited	9,500	9,500	10,000	10,000	-
Transcorp Hilton Limited	9,900	9,900	10,000	10,000	-
Allied Commodities Limited	9,500	9,500	10,000	10,000	-
Transcorp Energy Limited	9,900	9,900	10,000	10,000	-
Transcorp Properties Limited	10,000	10,000	10,000	10,000	-
Transnational Hotels &					
Tourism Services Limited	4,089,571	3,834,069	7,225	23,236	5,721
	4,197,771	3,942,269	118,225	134,236	26,721



		Year ended			Year ended	Year ended	Year ended	Year ended	
Due from Related Companie	es	31 Dec. 2011			31 Dec. 2010	31 Dec. 2009	31 Dec. 2008	31 Dec. 2007	
		N'000			N'000	N'000	N'000	N'000	
Transnational Hotels & Touri	sm								
Services Limited		25,990			-	-	-	-	
Transcorp Metropolitan Hote	els								
and Conferencing Limited		1,240,816			1,199,747	-	-	-	
Teragro Commodities Limite	d	372,116			-	-	-	-	
Transcorp Energy Limited		1,500			-	-	-	-	
Kingville		-			-	-	-	-	
		1,640,422			1,199,747	-	-	-	
	N'000	%	N'000	%	N'000	) %	N'000	%	N'000
	2011		2010		2009	9	2008		2007
Revenue	2,833,333	164	2,382,396	60	2,785,728	3 (179)	2,561,652	(27)	2,037,282
Bought in services (local)	(663,946)	(38)	947,291	24	(2,606,405	) 167	(7,171,013)	76	(9,000,880)
Bought in services (foreign)	(442,631)	(26)	631,527	16	(1,737,603	) 112	(4,780,675)	51	(6,000,586)
VALUE ADDED/(ERODED)	1,726,756	100	3,961,214	100	(1,558,280	) 100	(9,390,036)	100	(12,964,184)
Distributed as follows:									

VALUE ADDED/(ERODED)	1,726,756	100	3,961,214	100	(1,558,280)	100	(9,390,036)	100	(12,964,184)
Distributed as follows:									
Employees:									
To pay salaries, wages &	297,720	17	323,326	8	346,311	(22)	489,769	(5)	371,368
other staff costs									
Government:									
Taxation	361,516	21	132,590	3	-			-	
Providers of capital:									
To pay interest on borrowings	259,754	15	137,053	3	(2,043,882)	131	(4,534,201)	48	(5,503,057)
Maintenance and									
expansion of assets:									
Depreciation	29,857	2	43,986	1	41,173	(3)	58,705	(1)	58,365
Profit/(loss) for the year	777,909	45	3,324,259	84	98,118	(6)	(5,404,309)	58	(7,890,860)
VALUE DISTRIBUTED	1,726,756	100	3,961,214	100	(1,558,280)	100	(9,390,036)	100	(12,964,184)



# 1. Consolidated Profit and Loss Account

The following is the full year summary of the Company's Unaudited Profit and Loss Accounts ending 31<sup>st</sup> December, 2012

CONTINUING OPERATIONS	Notes		Unaudited 31/12/2012 N'000	12months Audited 31/12/2011 N'000
Revenue		2	2,258,255	2,833,333
Cost of Sale		2	2,238,233	2,033,333
Gross Profit		•	2,258,255	2,833,333
		2	205.045	
Other Gain and (Loss)		3	306,946	-
Administrative Expense Other Income		4	(1,198,754)	(1,451,646)
Other Expenses			-	-
Operating Profit/(Loss)			1,366,447	1,381,687
		•	1,000,117	1,501,007
Finance income		5	1,877,004	17,492
Finance costs		6	(491,703)	(259,754)
Net Finance Income/(Costs)		•	1,385,301	(242,262)
Profit Before Income Tax			2,751,748	1,139,425
Income Tax Expense			(166,881)	(361,516)
Profit for the Period from Continuing Operations		•	2,584,868	777,909
Discontinued Operations			-	-
Profit for the Period		•	2,584,868	777,909
Other Comprehensive Income (net of Taxes)				
Gains on revaluation of investment property			-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		:	2,584,868	777,909
Attributable to:				
Owners of the Company			2,584,868	777,909
Non-controlling interest			-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD			2,584,868	777,909
		-		



# 2. Consolidated Balance Sheet

The following is the summary of the Company's Unaudited Group Balance Sheet as at 31<sup>st</sup> December 2012

ASSETS		Unaudited 31/12/2012 N'000	Audited 31/12/2011 N'000
Non-Current Assets			
Property, Plant & Equipment	7	65,556	543,357
Investment property		1,200,000	-
Intangible Assets		-	-
Investment in Subsidiaries	8	26,699,003	20,676,823
Available-For-Sale Financial Assets		-	-
		27,964,559	21,220,180
Current Assets			,,
Inventories		_	_
Trade and Other Receivables	9	3,212,374	1,829,989
Financial Assets Held-To-Maturity	5	5,212,574	1,025,505
		-	-
Available-For-Sale Financial Assets	10	-	-
Financial Assets at Fair Value Through Profit or Loss	10	2,692,824	100,000
Cash and Cash Equivalents	11	4,685,060	135,526
		10,590,259	2,065,515
TOTAL ASSETS		38,554,818	23,285,695
EQUITY			
Share Capital		12,906,999	12,906,999
Share Premium		1,302,962	27,071,664
Revaluation reserve		5,101	-
Retained Earnings(Losses)		3,278,905	(25,737,287)
Equity Attributable to Owners of the Company		17,493,967	14,241,376
Non-controlling interest		-	
Total Equity		17,493,967	14,241,376
LIABILITIES			
Non-Current Liabilities			
Borrowings	12a	9,866,353	2,094,478
Deferred income tax liability		-	-
Provisions for other liabilities and charges		-	
		9,866,353	2,094,478
Current Liabilities			
Trade and other Payables	13	550,195	276,107
Current Income tax liabilities	14	292,960	126,187
Borrowings	12b	3,085,952	259,111
Provision for other liabilities and charges	15	2,323,222	2,090,665
Intercompany Payable	16	4,942,170	4,197,771
		11,194,498	6,949,841
Total Liabilities		21,060,851	9,044,319
TOTAL EQUITY AND LIABILITIES		38,554,818	23,285,695



# 3. Consolidated Statement of Cash Flow

The following is the summary of the Consolidated Statement of Cashflow for the Company's Unaudited Account as at 31<sup>st</sup> December 2012

	Unaudited 31/12/2012 N'000	Audited 31/12/2011 N'000
Cash flows from operating activities		
Operating Profit (loss) before Working Capital changes	1,383,705	1,399,179
Working Capital changes	(156,625)	260,024
Net cashflow from operating activities	1,227,080	1,659,203
Cash flows from investing activities		
Purchase of property, plant and equipment	(47,948)	(61,232)
Net movements in Investments & Inv. in Subsidiaries	(7,156,213)	(2,286,598)
Interest received	419,713	16,573
Cash flows from investing activities	(6,784,448)	(2,331,257)
Cash flows from financing activities Net movement on Deposit for shares/Share Capital	-	-
Net increase/(decrease) in bank loans & Overdrafts	10,598,715	503,589
Interest payment	(491,703)	(259,754)
Payment for Company income tax	(108)	(482,868)
Net cash inflow from financing activities	10,106,904	(239,033)
Net increase in cash and cash equivalents	4,549,534	(911,085)
•		
Opening Balance	135,526	1,046,611
Closing Balance	4,685,060	135,526



### 4. Notes to the Consolidated Management Account

The company was incorporated 16th November, 2004 as a response to the various Private Sector Economic reform initiatives being promoted by the FGN. The company's aims to invest in the following key sectors: Hospitality, Energy and Agro-Allied businesses.

sectors: Hospitality, Energy a	nd Agro-Allied businesses.				Unaudited 31/12/2012 N'000	Audited 31/12/2011 N'000
2 Analysis of revenue						
(a) Analysis by geographical	area:					
Nigeria				-	2,258,255	2,833,333
activities:	Company had earned revenue from its prin	nary investment				
(b) Analysis by operational so	egment:					
Dividend Income				-	2,258,255	2,833,333
3 Other Gain/(Loss)						
Insurance Claims Gain on disposal of PPE					230 4,112	-
Gain on sale of investment				-	302,605	-
				-	306,946	-
4 Administrative Expenses						
Staff cost Directors Allowances and exp	nenses				254,978 114,291	297,720 405,281
Business development					305,053	-
Donations Travel and accommodation					101,650 58,359	- 94,637
Depreciation					17,258	29,857
Legal & Professional fees					117,753	161,705
Auditor's remuneration Advertising					33,611 17,191	46,745 22,379
Security					7,556	51,417
Subscriptions					6,280	8,390
Insurance Electricity					9,989 242	15,582 13,567
Diesel					11,546	20,340
Rent & Rates Licences & Fees					40,637 7,210	73,727 37,784
Fuel and Oil					955	23,856
Printing & Stationery					23,567	15,482
Telephone, Fax & Internet Postage & Courier					8,329 29,840	17,242 9,168
Newspaper, Mags & Books					485	15,480
Offices Supplies					5,791	10,816
Repairs & Maintenance Cleaning					16,875 4,288	68,883 10,876
Water Rates					28	7
Others				-	4,991 1,198,754	703
<b>.</b>				-	1,198,794	1,451,040
5 Finance income Returns on Treasury Bills					36,720	-
Returns on short-term depos					382,992	17,492
Fair value gain on financial as	sets at FV through Profit and Loss			-	1,457,292 1,877,004	- 17,492
6 Finance costs Interest on Borrowing				-	473,373	259,754
Bank Charges				-	18,330 491,703	259,754
7 Fixed Assets				-		
		Building <u>Improvements</u> =N='000	Plant <u>&amp; Machinery</u> =N='000	Office Equip. <u>Furn.&amp; Fittings</u> =N='000	Motor <u>Vehicle</u> =N='000	<u>Total</u> =N='000
86572087 92	Cost At beginning January 1, 2012	533,878	9,147	133,661	19,387	696,073
-26673113.55		3,172	65	9,512	35,200	47,948
	Disposal /adjustments	- (522.878)	(7,388)	(99,890)	(9,640)	(116,918)
	Reclassification to investment property Total as at 31/12/2012	(533,878) <b>3,172</b>	- 1,823	43,283	44,947	(533,878) <b>93,225</b>
47,089,326.35		-,	_,0	,		,
(16,609,700.62) 30 479 63	Depreciation At beginning January 1, 2012	7,660	9,147	132,533	3,376	152,716
30,479.63	Charge	144	9,147 457	7,519	3,376 9,139	17,258
	Disposal /adjustments	(7,660)	(8,690)	(123,713)	(2,243)	(142,306)
	Total as at 31/12/2012	144	913	16,339	10,272	27,669
	NBV as at December 31, 2012 NBV as at December 31, 2011	3,028 526,218	910 -	26,944 1,128	34,675 16,011	65,556 543,357



# Notes to the Consolidated Management Account cont'd

<ul> <li>B investment in Subsidiaries</li> <li>Number Subsidiaries</li> <li>Number Subsidiaries Companies</li> <li>Substantent in Transcrup Merodina Hotels &amp; Conferencing Limited</li> <li>Substantent in Transcrup Merodina Hotels &amp; Conferencing Limited</li> <li>Substantent in Subsidiaries companies</li> <li>Substantent work in progress</li> <li>Transaction WP - Transcrup Merodina Hotels &amp; Conferencing Limited</li> <li>Substantent work in progress</li> <li>Transaction WP - Transcrup Merodina Hotels &amp; Conferencing Limited</li> <li>Total</li> <li>Z6699003 2067</li> <li>9 Trade and other Receivables</li> <li>Substantent work in progress</li> <li>Substantent werking work work work work work work work work</li></ul>	Notes to the Consolidated Management Account Cont d			
B         Investment is Subsidiaries         invote from the subsidiaries of the subsidiary services tot investment in Transanzonal Netropolitan Hotels & Conferencing Limited in the subsidiaries companies in the subsidiary set in the subsin the subsidiary set in the subsidiary set in the subs			Un-audited	Audited
B         Note         Note         Note         Note         Note           Investment in Transcrond Netrosolitan Hotels at Conferencing Limited         13.86.323         13.84           Investment in Transcrond Netrosolitan Hotels & Conferencing Limited         108.200         10           Investment in Oli Block         5.002.200         5.00           Bi Investment in Oli Block         7.052         19.000         20.60           Bi Investment in Oli Block         7.052.000         7.052.000         7.052.000           Transcrion WP - Transcry Uphell Power Ltd         7.052.000         7.052.000           Transcrion WP - Transcry Uphell Power Ltd         7.052.000         7.052.000           Transcrion WP - Transcry Uphell Power Ltd         7.052.000         7.052.000           Total         7.052.000         2.053.053         2.053.05           Dividend Incervizales         133.212.0         0         2.053.05         2.053.05           Dividend Incervizales         133.225.00         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.053.05         2.055.02         2.053.05         2.055.02         2.			31/12/2012	31/12/2011
Investment in Transcorp Metropolitan Hotels & Conferencing Limited	8a Investment in Subsidiaries		N'000	N'000
Investment in Transcorp Metropolitan Hotels & Conferencing Limited	Investments in Transnational Hotels and Tourism Services Ltd			13,868,523
Other subsidiaries companies         108.200         10           Investment no IB lock         5.00,202         50           B investment no IB lock         7.082,000         19.017.002         20.62           Transaction WP - Transcorp Uphelik Rower Ltd         7.082,000         7.082,000         7.082,000           Transaction WP - Transcorp Uphelik Rower Ltd         7.082,000         7.082,000         7.082,000         7.082,000           9 Trade and other Receivables         2.052,255         10         7.082,000 </td <td></td> <td></td> <td></td> <td>1,661,320</td>				1,661,320
Investment in Oil Block         5,002,200         50,002         20,00           Bi Investment work in progress         Total         1,9027,300,20,00         20,00           Transaction WP - Transco Updelli Rower Ltd         7,682,000         20,00         7,682,000         20,00           Total         7,682,000         20,00         7,682,000         20,00         20,00           9         Total         7,682,000         20,00			108,200	108,200
Bit Investment work in progress         Total         19,017,003         20,625           Transaction WIP - Transcorp Ughelli Power Ltd         7,682,000         - <td>•</td> <td></td> <td></td> <td>5,038,780</td>	•			5,038,780
B     Investment work in progress     7.682,000       Transaction WIP - Transpo (Jelle Power Ld)     7.682,000       Transaction WIP - Transpo (Jelle Power Ld)     7.682,000       Total     7.682,000       9     Trade and other Receivables     510,142       Sundry Debtors     133,125     60       Prepayments     233,225     10       Dirident Receivables     220,822     12       Sundry Debtors     220,822     12       10     Financial Assets at Fair Value Through Profit and Loss     7.682,000       Short-term investment under BGL Asset Management     2.692,822     13       (original cori NL2,35,522,726,63)     2.692,822     14       11     Cash and Cash Equivalents     4.685,002     1       Short-term Investment Under BGL Asset Management     -     -       (original cori NL2,35,522,726,63)     -     -       12.8     Borrowings     -     -       Term Loan from UBA PIc due over one year     9.866,333     2.00       13. Total and other Payables     14,738     -       Vietholding Tax     2.082,952     2.02       14.     PayaBoa     -     -       15.     -     -     -       16.     -     -     -       17.     -	investment in Oil block	Total		20,676,823
Transaction WP - Transcop Ughell Power Itd       7,682,000         Transaction WP - Teragero Commodities Limited       Total       7,682,000         Total       7,682,000       10         9 Trade and other Receivables       510,142       26,699,003       20,621         9 Trade and other Receivables       133,225       6       2,258,225       12         Dividend Receivables       2,258,255       12       2,502,52       14         Dividend Receivables       2,258,255       12       2,502,52       14         Short-term Investment under BGL Asset Management       (original cost N1,235,532,762,63)       1       2,692,824       15         10 Financial Assets at fair Value Through Profit and Loss       5       5       5       5       5         Short-term Tressury Bill investment (face value less unearned interest)       -       -       5       5         Cash in Hand       -       -       -       -       5       5       5       5       10       5		TOLAI	19,017,005	20,070,025
Transaction WP - Teragro Commodities Limited     Total     7.682.000       Total     7.682.000     20,62       Total     7.682.000     20,62       Surdy Debtors     510,142     10,142       Propayments     510,120     2,582.55     11       Dividend Receivables     2,582.55     12     2,582.55     12       Intercompany debtors     7.01     2,252.25     16       10 Financial Assets at Fair Value Through Profit and Loss     7.01     2,252.25     16       Short-term investment under BGL Asset Management     7.01     2,692.824     11       (original cost V12,552,32,726.83)     7.01     7.682.000     1       12 a Borrowings     7.01     7.682.000     1       Term Loan from UBA PIc due over one year     9.865.353     2.00       13 Total and Other Payales     7.01     12.952.824.02     2.33       13 Total and other Payales     7.01     12.952.844     2.33       7.01     12.952.844     2.34     2.35       14 Cash and other Payales     7.01     12.952.844     2.33       7.01     12.952.844     2.34     2.35       13 Total and other Payales     7.01     12.952.844     2.33       14 Term Loan from UBA PIC due within one year     3.085.952     2.67 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Total         7,682,000           9 Total and other Receivables         50,142           Sundry Debtors         510,142           Prepayments         133,225           DWidend Receivables         22,882,55           Intercompany debtors         22,082,255           Total         3,212,274           10 Financial Assets at Fair Value Through Profit and Loss         50           Short-term investment under BGL Asset Management (original cost N1,225,532,762,63)         2           11 Cash and Cash Equivalents         2           Bank balances & deposits         4,685,002           Short-term Treasury Bill investment (face value less unearned interest)         5           Cash in Hand         59           Total         4,685,060           12b Borrowings         10           Term Loan from UBA PIc due over one year         9,866,353           13 Trade and other Payables         14,718           PAYE Dea         14,718           Vibritoding Tax         39,876           PAYE Dea         14,718           Vibritoding Tax         146,881           Persions remittance         159,019           12d Current Income Tax Liabilities         159,019           Par Pofit and loss account         126,881			7,682,000	-
Total         Total         26599,003         20,67           9 Trade and other Receivables         50,142         193,125         103,125         113,125         113,125	Transaction WIP - Teragro Commodities Limited		-	-
9 Tride and other Receivables       50,142         Sundry Debtors       10,258,255         Prepayments       10,258,255         Differencial Assets at Fair Value Through Profit and Loss       Total         310 Financial Assets at Fair Value Through Profit and Loss       Total         311 Cash and Cash Equivalents       2,692,824         312 Cash and Cash Equivalents       2,692,824         313 Trade and other Receivables       59         123 Borrowings       Total         128 Borrowings       59         Term Loan from UBA PIc- due within one year       9,866,353         13 Trade and other Psyables       9,866,253         PAYE Due       14,718         Withholding Tax       3,28,76         Pay Cole       14,718         Withholding Tax       3,28,76         PAYE Due       14,718         Withholding Tax       3,28,76         Payedie       14,718         Withholding Tax       3,28,76         P		Total	7,682,000	-
9 Tride and other Receivables       50,142         Sundry Debtors       10,258,255         Prepayments       10,258,255         Differencial Assets at Fair Value Through Profit and Loss       Total         310 Financial Assets at Fair Value Through Profit and Loss       Total         311 Cash and Cash Equivalents       2,692,824         312 Cash and Cash Equivalents       2,692,824         313 Trade and other Receivables       59         123 Borrowings       Total         128 Borrowings       59         Term Loan from UBA PIc- due within one year       9,866,353         13 Trade and other Psyables       9,866,253         PAYE Due       14,718         Withholding Tax       3,28,76         Pay Cole       14,718         Withholding Tax       3,28,76         PAYE Due       14,718         Withholding Tax       3,28,76         Payedie       14,718         Withholding Tax       3,28,76         P				
Sundry Debtors         510,142           Prepayments         193,125         0           Dividend Receivables         230,852         1.1           10 Financial Assets at Fair Value Through Profit and Loss         5         2           Short-term livestment under BGL Asset Management         2.06,852         1.6           (original cost N1,235,32,762,63)         2         10           11 Cash and Cash Equivalents         4,685,002         1           Bank balances & deposits         4,685,002         1           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Short-term Treasury Bill investment (face value less unearned interest)         -         -           12b Borrowings         7         -         -           Term Loan from UBA PIc due over one year         9,866,353         2,00           12b Borrowings         14,718         -         -           Term Loan from UBA PIc-due within one year         30,85,652         2         -           12b Orter relitors         -         2,943         2,943         -           13 Trade and other Payables         -         -         -		Total	26,699,003	20,676,823
Sundry Debtors         510,142           Prepayments         193,125         0           Dividend Receivables         230,852         1.1           10 Financial Assets at Fair Value Through Profit and Loss         5         2           Short-term livestment under BGL Asset Management         2.06,852         1.6           (original cost N1,235,32,762,63)         2         10           11 Cash and Cash Equivalents         4,685,002         1           Bank balances & deposits         4,685,002         1           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Short-term Treasury Bill investment (face value less unearned interest)         -         -           12b Borrowings         7         -         -           Term Loan from UBA PIc due over one year         9,866,353         2,00           12b Borrowings         14,718         -         -           Term Loan from UBA PIc-due within one year         30,85,652         2         -           12b Orter relitors         -         2,943         2,943         -           13 Trade and other Payables         -         -         -				
Programents         193,125         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,255         12,258,252         14,25           10 Financial Assets at Fair Value Through Profit and Loss         5         2,258,252         12,259,252         12,25 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Dividend Receivables         2,258,255         1.2           Intercompany debtors         Total         3,212,274         1.2           10 Financial Assets at Fair Value Through Profit and Loss         2,692,824         1.0           Short-term investment under BGL Assets Management (original cost NL,235,532,762,63)         2,692,824         1.0           11 Cash and Cash Equivalents         4,685,002         1           Bank balances & deposits         4,685,002         1           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Cash in Hand         39         -         -           12b Borrowings         -         -         -           Term Loan from UBA PIC due within one year         3,085,952         2.2         -           12b Borrowings         -         -         -         -           Term Loan from UBA PIC- due within one year         3,085,952         2.2         -         -           13 Trade and other Payables         -         -         -         -         -           AVE Due         -         -         -         -         -         -         -           14b Treade and other Payables         -         -         -         -         - </td <td>Sundry Debtors</td> <td></td> <td></td> <td>5,372</td>	Sundry Debtors			5,372
Intercompany debtors         200,852         1,67           10         Financial Assets at Fair Value Through Profit and Loss	Prepayments		193,125	62,654
Total     3,212,374     1,83       10 Financial Assets at Fair Value Through Profit and Loss Short-term investment under BGL Asset Management (original cost N1,235,532,762,63)     2,692,824     10       11 Cash and Cash Equivalents Bank blances & deposits Short-term Treasury Bill investment (face value less unearned interest) Cash in Hand     4,665,002     1       12a Borrowings Term Loan from UBA PIc due over one year     9,866,353     2,06     1       13 Trade and other Payables PAYE Due Witholing Tax Pensions remittance     3,085,952     2 et al.       14 Current Income Tax Idabilities     4,66,81     30       14 Der Potian Ioss account Income Tax     166,881     30       140 Per Joalance sheet     166,881     30       141 Period Charge for the period Paymets Juring the year     166,881     30       143 Per balance sheet     166,881     30       145 Per Voitision for other liabilities and charges Accrued Profesional fees     -     1       145 Provision for other liabilities and charges Accrued Profesional fees     -     1       15 Provision for other liabilities and charges     -     1       15 Provision for other liabilities and charges     -     1       15 Provision for other liabilities and charges     -     1       15 Provision for other liabilities and charges     -     1       16 Intercompany Payable     -     1 <td>Dividend Receivables</td> <td></td> <td>2,258,255</td> <td>121,541</td>	Dividend Receivables		2,258,255	121,541
10 Financial Assets at Fair Value Through Profit and Loss         Short-term investment under BGL Asset Management         (original cost N1,235,532,762.63)         11 Cash and Cash Equivalents         Bank balances & deposits         Short-term Treasury Bill investment (face value less unearned interest)         Cash in Hand         Total         4,685,002         12 Borrowings         Term Loan from UBA Plc due over one year         9,866,353         2,093         13 Trade and other Payables         PAYE Due         YATE Due	Intercompany debtors		250,852	1,640,422
Short-term investment under BGL Asset Management (original cost N1,235,532,762.63)       2,692,824       10         11 Cash and Cash Equivalents Bank balances & deposits Short-term Treasury Bill investment (face value less unearned interest)       -       -         Cash in Hand       59       -       -       -         12a Borrowings Term Loan from UBA PIc due over one year       9,866,353       2,000       1         13 Trade and other Payables PAYE Due       -       -       -       -         14 Current Income Tax Liabilities       -       -       -       -       -         14 Current Income Tax Liabilities       -       <		Total	3,212,374	1,829,989
Short-term investment under BGL Asset Management (original cost N1,235,532,762.63)       2,692,824       10         11 Cash and Cash Equivalents Bank balances & deposits Short-term Treasury Bill investment (face value less unearned interest)       -       -         Cash in Hand       59       -       -       -         12a Borrowings Term Loan from UBA PIc due over one year       9,866,353       2,000       1         13 Trade and other Payables PAYE Due       -       -       -       -         14 Current Income Tax Liabilities       -       -       -       -       -         14 Current Income Tax Liabilities       -       <				
(original cost N1,235,532,762.63)         11 Cash and Cash Equivalents         Bank balances & deposits         Short-term Treasury Bill investment (face value less unearned interest)         Cash in Hand         12a Borrowings         Term Loan from UBA PIc due over one year         9,866,353         2,000         12b Borrowings         Term Loan from UBA PIc due within one year         3,085,952         22         Term Loan from UBA PIc - due within one year         3,085,952         22         Term Loan from UBA PIc - due within one year         3,085,952         24         PAYE Due         Mitholding Tax         Pensions remittance         2,943         Staff Leave Payable         Other creditors         492,657         14b Per balance sheet         Ast January 1, 2012         Add Charge for the period         Add Charge for the period         Add Charge for the period         Accrued Profesional fees         Accrued Profesional fees         Add Charge for the period         Adecarge for the period         Accrued Profesional fees         Accrued Profesional	10 Financial Assets at Fair Value Through Profit and Loss			
11 Cash and Cash Equivalents       4,685,002       1         Bank balances & deposits       4,685,002       1         Short-term Treasury Bill investment (face value less unearned interest)       -       -         Cash in Hand       -       -         Total       4,685,000       1         12 Borrowings       -       -         Term Loan from UBA PIC due over one year       9,866,353       2,000         12 Borrowings       -       -       -         Term Loan from UBA PIC due within one year       3,085,952       22         Total       12,952,304       2,385         PAYE Due       -       -       -         Withholding Tax       39,876       -       -         Other creditors       -       -       -         Staff Leave Payable       -       -       -         Other creditors       -       -       -         1a Current Income Tax Liabilities       -       -       -         Per Profit and loss account       -       -       -         Income Tax       -       -       -       -         Ad Charge for the period       166,881       38       -       -         Payments du	Short-term investment under BGL Asset Management		2,692,824	100,000
Bank balances & deposits         4,685,002         1           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Cash in Hand         59         -           Total         4,685,060         1           12a Borrowings         -         -           Term Loan from UBA PIc due over one year         9,866,353         2,06           12b Borrowings         -         -         -           Term Loan from UBA PIc - due within one year         3,085,952         2.2           Total         12,952,304         2.38           13 Trade and other Payables         -         -           PAYE Due         14,718         -           Withholding Tax         39,876         -           PAYE Due         -         -           Other creditors         -         -           Other creditors         492,657         22           14a Current Income Tax Liabilities         -         -           Per Profit and loss account         -         -           Income Tax         166,881         30           Education Tax         -         -           14b Per balance sheet         -         -           Accrued	(original cost N1,235,532,762.63)			
Bank balances & deposits         4,685,002         1           Short-term Treasury Bill investment (face value less unearned interest)         -         -           Cash in Hand         59         -           Total         4,685,060         1           12a Borrowings         -         -           Term Loan from UBA PIc due over one year         9,866,353         2,06           12b Borrowings         -         -         -           Term Loan from UBA PIc - due within one year         3,085,952         2.2           Total         12,952,304         2.38           13 Trade and other Payables         -         -           PAYE Due         14,718         -           Withholding Tax         39,876         -           PAYE Due         -         -           Other creditors         -         -           Other creditors         492,657         22           14a Current Income Tax Liabilities         -         -           Per Profit and loss account         -         -           Income Tax         166,881         30           Education Tax         -         -           14b Per balance sheet         -         -           Accrued				
Short-term Treasury Bill investment (face value less unearned interest)         59           Cash in Hand         59           Total         4,685,060           12a Borrowings         9,866,353         2,06           Term Loan from UBA PIc due over one year         9,866,353         2,06           12b Borrowings         Total         12,952,304         2,35           13 Trade and other Payables         14,718         7           PAYE Due         14,718         39,876         2,943           Staff Leave Payable         -         2,943         3           Yeth creditors         2,943         -         2,943         3           Staff Leave Payable         -         -         -         -           Other creditors         2,943         -         -         -         -           Income Tax         140,975         2550,195         22         - <td< td=""><td></td><td></td><td>4 605 000</td><td>425 524</td></td<>			4 605 000	425 524
Cash in Hand         59           Total         4,685,060         1           12a Borrowings         9,866,353         2,00           Term Loan from UBA PIc due over one year         9,866,353         2,00           12b Borrowings         3,085,952         22           Term Loan from UBA PIc - due within one year         3,085,952         22           Total         12,952,304         2,33           13 Trade and other Payables         14,718         14,718           PAYE Due         14,718         39,876         4           Vithholding Tax         39,876         4           Pensions remittance         2,943         550,195         22           Other creditors         492,657         22         550,195         22           14a Current Income Tax Liabilities         -         -         -         -           Per Profit and loss account         -			4,685,002	135,524
Total4,685,060112a Borrowings Term Loan from UBA PIc due over one year9,866,3532,0012b Borrowings Term Loan from UBA PIc- due within one year3,085,9522212 Trade and other Payables PAYE Due14,71839,876PAYE Due14,71839,8762,943Staff Leave Payable2,2432,32Other creditors2,24339,876Value Context			-	-
122 Borrowings       9,866,353       2,06         Term Loan from UBA PIc due over one year       9,866,353       2,00         125 Borrowings       7erm Loan from UBA PIc- due within one year       3,085,952       25         Total       12,952,304       2,32         13 Trade and other Payables       14,718       39,876       2,943         PAYE Due       14,718       39,876       2,943         Vithholding Tax       39,876       2,943       2,943         Staff Leave Payable       -       -       2,943         Other creditors       492,657       22       550,195       27         142 Current Income Tax Liabilities       -       -       -       -         Per broft and loss account       166,881       30       -       -       -         14b Per balance sheet       -	Cash in Hand			2
Term Loan from UBA PIc due over one year         9,866,353         2,05           12b Borrowings         3,085,952         22           Term Loan from UBA PIc- due within one year         3,085,952         23           13 Trade and other Payables         12,952,304         2,33           PAYE Due         14,718         39,876         4           Withholding Tax         39,876         4         2,943         3           Staft Leave Payable         -         -         422,657         22           Other creditors         422,657         22         550,195         22           14a Current Income Tax Liabilities         -         -         -         -           Per Profit and loss account         -         -         -         -           Income Tax         166,881         36         -         -         -           44b Per balance sheet         -<		Total	4,685,060	135,526
Term Loan from UBA Plc due over one year       9,866,353       2,05         12b Borrowings       Image: State Stat				
12b Borrowings       3,085,952       23         Term Loan from UBA PIC- due within one year       3,085,952       23         Total       12,952,304       2,38         13 Trade and other Payables       14,718       39,876       4         PAYE Due       14,718       39,876       4         Withholding Tax       39,876       4       2,943         Staff Leave Payable       -       -       -         Other creditors       492,657       22       550,195       22         14a Current Income Tax Liabilities       -       -       -       -         Per Profit and loss account       -			0.000.050	2 004 470
Term Loan from UBA PIc- due within one year         3,085,952         2.25           Total         12,952,304         2.38           Total         12,952,304         2.38           PAYE Due         14,718         39,876         44           Withholding Tax         39,876         44         39,876         44           Pensions remittance         2,943         55         550,195         22           Other creditors         492,657         22         550,195         22           14a         Current Income Tax Liabilities         9er Profit and loss account         166,881         36           Income Tax         166,881         36         24         22,950         12           14b         Per balance sheet         106,881         36         292,960         12           15         Provision for other liabilities and charges         108         44         292,960         12           15         Provision for other liabilities and charges         108         44         292,960         12           16         Intercent arcune expenses         108         44         292,260         12           16         Intercent arcune expenses         108         44         292,260         12<	Term Loan from UBA PIC due over one year		9,866,353	2,094,478
Term Loan from UBA PIc- due within one year         3,085,952         2.25           Total         12,952,304         2.38           Total         12,952,304         2.38           PAYE Due         14,718         39,876         44           Withholding Tax         39,876         44         39,876         44           Pensions remittance         2,943         55         550,195         22           Other creditors         492,657         22         550,195         22           14a         Current Income Tax Liabilities         9er Profit and loss account         166,881         36           Income Tax         166,881         36         24         22,950         12           14b         Per balance sheet         106,881         36         292,960         12           15         Provision for other liabilities and charges         108         44         292,960         12           15         Provision for other liabilities and charges         108         44         292,960         12           16         Intercent arcune expenses         108         44         292,260         12           16         Intercent arcune expenses         108         44         292,260         12<				
Total         I2,952,304         Z,33           13 Trade and other Payables         14,718         14,718           PAYE Due         14,718         39,876         4           Withholding Tax         39,876         4           Pensions remittance         2,943         5           Other creditors         492,657         22           Other creditors         492,657         22           14a Current Income Tax Liabilities         -         -           Per Profit and loss account         -         -           Income Tax         166,881         36           Education Tax         -         -           14b Per balance sheet         -         -           As at January 1, 2012         126,187         22           Add Charge for the period         106,881         36           Payments during the year         108         44           129,2960         12         12           15 Provision for other liabilities and charges         -         16           Accrued Professional fees         -         16           Deferred income         1,876,800         1,87           Other arrued expenses         -         16           16 Intercompany	-		2 005 052	250 444
13 Trade and other Payables       14,718         PAYE Due       14,718         Withholding Tax       39,876         Pensions remittance       2,943         Staff Leave Payable       -         Other creditors       492,657       22         14a Current Income Tax Liabilities       550,195       22         Per Profit and loss account       166,881       36         Income Tax       166,881       36         Education Tax       -       -         14b Per balance sheet       -       -         As at January 1, 2012       126,187       24         Add Charge for the period       166,881       36         Payments during the year       108       44         St 5 Provision for other liabilities and charges       -       16         Accrued Professional fees       -       16       18         Other acrued expenses       -       18       233,222       2,06         16 Intercompany Payable       -       18       14       233,222       2,06	Term Loan nom OBA Pic- due within one year		3,085,952	259,111
13 Trade and other Payables       14,718         PAYE Due       14,718         Withholding Tax       39,876         Pensions remittance       2,943         Staff Leave Payable       -         Other creditors       492,657       22         14a Current Income Tax Liabilities       550,195       22         Per Profit and loss account       166,881       36         Income Tax       166,881       36         Education Tax       -       -         14b Per balance sheet       -       -         As at January 1, 2012       126,187       24         Add Charge for the period       166,881       36         Payments during the year       108       44         St 5 Provision for other liabilities and charges       -       16         Accrued Professional fees       -       16       18         Other acrued expenses       -       18       233,222       2,06         16 Intercompany Payable       -       18       14       233,222       2,06		Total	12 052 204	2,353,589
PAYE Due       14,718         Withholding Tax       39,876         Pensions remittance       2,943         Staff Leave Payable       -         Other creditors       492,657         14a Current Income Tax Liabilities       -         Per Profit and loss account       -         Income Tax       166,881       36         Education Tax       -       -         14b Per balance sheet       -       -         As at January 1, 2012       126,187       22         Add Charge for the period       108       44         Payments during the year       -       108         215 Provision for other liabilities and charges       -       -         Accrued Professional fees       -       -       118         Other arrrued expenses       -       118,876,800       1,87         126 Intercompany Payable       -       118       -       118	12 Toda and alter Prosta	Total	12,952,504	2,555,569
Withholding Tax         39,876         4           Pensions remittance         2,943         -           Staff Leave Payable         -         492,657         22           Other creditors         492,657         22         550,195         22           14a Current Income Tax Liabilities         -         550,195         22           Per Profit and loss account         -         -         -         -           Income Tax         166,881         36         -         -         -           14b Per balance sheet         - </td <td></td> <td></td> <td></td> <td></td>				
Pensions remittance         2,943           Staff Leave Payable         -           Other creditors         492,657         22           14a         Current Income Tax Liabilities         550,195         22           Per Profit and loss account         550,195         22           Income Tax         166,881         38           Education Tax         -         -           14b         Per broit sone sheet         -         -           Add Charge for the period         166,881         38           Payments during the year         108         44           292,960         115         Provision for other liabilities and charges         -           Accrued Professional fees         -         168         446,422           0 ther acrrued expenses         -         16         1,876,800         1,87           0 ther acrrued expenses         -         108         446,422         32           15         Income         1,876,800         1,87         323,3222         2,000           16         Intercompany Payable         -         108         446,422         33				1,129
Staff Leave Payable       -         Other creditors       492,657       22         14a Current Income Tax Liabilities       550,195       22         Per Profit and loss account       166,881       36         Income Tax       166,881       36         Education Tax       -       -         14b Per balance sheet       -       -         As at January 1, 2012       126,187       24         Add Charge for the period       166,881       36         Payments during the year       108       46         25 Provision for other liabilities and charges       -       18         Accrued Professional fees       -       18         Other acrrued expenses       -       18         146 Intercompany Payable       -       18	Withholding Tax		39,876	40,586
Other creditors         492,657         22           14a         Current Income Tax Liabilities         550,195         23           Per Profit and loss account         166,881         36           Income Tax         166,881         36           Education Tax         166,881         36           14b         Per balance sheet         166,881         36           As at January 1, 2012         126,187         24           Add Charge for the period         166,881         36           Payments during the year         108         36           15         Provision for other liabilities and charges         108         36           Accrued Professional fees         -         16         18           Other acrrued expenses         446,422         3         33           126         Intercompany Payable         133         333,222         2,00	Pensions remittance		2,943	6,199
14a Current Income Tax Liabilities           Per Profit and loss account           Income Tax           Income Tax           Education Tax           14b Per balance sheet           As at January 1, 2012           Add Charge for the period           Payments during the year           125 Provision for other liabilities and charges           Accrued Professional fees           Other acrrued expenses           126 Intercompany Payable	Staff Leave Payable		-	0
14a Current Income Tax Liabilities         Per Profit and loss account         Income Tax         Education Tax         14b Per balance sheet         As at January 1, 2012         Add Charge for the period         Payments during the year         125 Provision for other liabilities and charges         Accrued Professional fees         Accrued Professional fees         Other acrrued expenses         126 Intercompany Payable	Other creditors		492,657	228,193
Per Profit and loss account       166,881       36         Income Tax       166,881       36         Education Tax       166,881       36         14b Per balance sheet       166,881       36         Add Charge for the period       166,881       36         Payments during the year       108       46         20       125       Provision for other liabilities and charges       18         Accrued Professional fees       -       18         Deferred income       1,876,800       1,82         Other acrrued expenses       446,422       35         16       Intercompany Payable       108			550,195	276,107
Income Tax         166,881         36           Education Tax         -	14a Current Income Tax Liabilities			
Education Tax         -           14b Per balance sheet         166,881         36           As at January 1, 2012         126,187         24           Add Charge for the period         166,881         36           Payments during the year         108         36           15 Provision for other liabilities and charges         -         18           Accrued Professional fees         -         18           Deferred income         1,876,800         1,85           Other acrrued expenses         446,422         3           16 Intercompany Payable         -         16	Per Profit and loss account			
Education Tax         -           14b         Per balance sheet         166,881         36           As at January 1, 2012         126,187         24           Add Charge for the period         166,881         36           Payments during the year         108         48           15         Provision for other liabilities and charges         -         16           Accrued Professional fees         -         18           0 Epferred income         1,876,800         1,87           0 Other acrrued expenses         446,422         3           16         Intercompany Payable         -         18	Income Tax		166.881	361,516
14b         Per balance sheet         166,881         36           As at January 1, 2012         126,187         24           Add Charge for the period         166,881         36           Payments during the year         108         48           15         Provision for other liabilities and charges         108         48           Accrued Professional fees         -         11           Deferred income         1,876,800         1,87           Other acrrued expenses         446,422         37           16         Intercompany Payable         2,323,222         2,00	Education Tax		-	-
14b       Per balance sheet       126,187       24         As at January 1, 2012       126,187       24         Add Charge for the period       166,881       36         Payments during the year       108       48         15       Provision for other liabilities and charges       -       116         Accrued Professional fees       -       118       -         0 Enferred income       1,876,800       1,87       -         0 Other acrrued expenses       446,422       -       -         16       Intercompany Payable       -       -       -			166.881	361,516
As at January 1, 2012       126,187       24         Add Charge for the period       166,881       33         Payments during the year       108       44         15       Provision for other liabilities and charges       2929,960       15         Accrued Professional fees       -       18         Deferred income       1,876,800       1,87         Other acrrued expenses       2,323,222       2,055         16       Intercompany Payable       1	14b Per balance sheet			
Add Charge for the period     166,881     36       Payments during the year     108     48       292,960     12       15 Provision for other liabilities and charges     -     16       Accrued Professional fees     -     18       Deferred income     1,876,800     1,87       Other acrrued expenses     446,422     3       16 Intercompany Payable     -     16			126,187	247,539
Payments during the year         108         448           15 Provision for other liabilities and charges         11         12           Accrued Professional fees         -         16           Deferred income         1,876,800         1,87           Other acrrued expenses         446,422         -           16         Intercompany Payable         2,323,222         2,05				361,516
15 Provision for other liabilities and charges         12           Accrued Professional fees         -         18           Deferred income         1,876,800         1,87           Other acrrued expenses         446,422         32           16 Intercompany Payable         2,323,222         2,05				482,868
15 Provision for other liabilities and charges         Accrued Professional fees         Deferred income         1,876,800         Other acrrued expenses         16 Intercompany Payable	r dynenes dannig ne year			126,187
Accrued Professional fees         -         18           Deferred income         1,876,800         1,82           Other acrrued expenses         446,422         32           16 Intercompany Payable         2,323,222         2,052	15 Provision for other liabilities and charges		232,300	120,187
Deferred income         1,876,800         1,87           Other acrrued expenses         446,422         33           16 Intercompany Payable         2,323,222         2,05				101 000
Other acrrued expenses         446,422         3           16 Intercompany Payable         2,323,222         2,05			1 070 000	181,922
2,323,222 2,09				1,876,620
16 Intercompany Payable	Uther actrued expenses			32,123
	AC Internet Devictor		2,323,222	2,090,665
	Due to THTSL		4,833,970	4,089,571
	Due to Other subsidiaries			108,200
4,942,170 4,19			4,942,170	4,197,771

## 1. Incorporation and Share Capital History

The initial authorized share capital of the Company at incorporation was N100,000,000 divided into 100,000,000 ordinary shares of ¥1.00 each. At present, the authorized share capital of the Company is N18,000,000,000 divided into 36,000,000,000 ordinary shares of 50 kobo each, of which N12,906,999,142 divided into 25,813,998,283 ordinary shares of 50 kobo each is fully paid up. The following changes have taken place in the Company's authorized and issued Capital:

Date	Authorized	Authorized	Issued	Issued	Consideration
	From Units	To Units	From Units	To Units	
2004	Nil	100,000,000	Nil	100,000,000	Cash
2006	100,000,000	200,000,000	25,000,000	50,000,000	Stock Split
2006	200,000,000	36,000,000,000	50,000,000	18,553,905,526	Cash
2007	36,000,000,000	36,000,000,000	18,553,905,526	25,813,998,283	Cash
2013	36,000,000,000	45,000,000,000	25,813,998,283	25,813,998,283	

Source: Transcorp Board of Directors

### 2. Shareholding Structure

As at 30 June 2012, the 25,813,998,283 ordinary shares of 50 kobo each, issued and fully paid up capital of Transcorp are held as follows:

Shareholder	No of Ordinary Shares	% Holding
<ul> <li>HH Capital Limited</li> </ul>	5,734,137,904	22.21%
<ul> <li>Others</li> </ul>	20,079,860,379	77.84%
Total	25,813,998,283	100%
Source: Transcorn Board of Directors		

Source: Transcorp Board of Directors

Except as stated above, no other Shareholder held up to 5% of the issued share capital of Transcorp as at the date of this document.

### 3. Directors' Beneficial Interests

The beneficial interest of Directors in the issued share capital of the Company as recorded in the Register of Members and/or notified by them for the purpose of Section 275 of CAMA as at 31<sup>st</sup> December 2012 are as follows:

Director		Direct	Indirect	Total	%
<ul> <li>Mr. To</li> </ul>	ony O Elumelu, CON	11,752,769	5,720,232,904	5,731,985.673	22.21
<ul> <li>Mr. Ol</li> </ul>	binna Ufudo	3,931,000	-	3,931,000	0.02
<ul> <li>Olorog</li> </ul>	gun O'tega Emerhor,OON	-	189,344,966	189,344,966	0.73
<ul> <li>Ms An</li> </ul>	gela Aneke	4,106,720	1,000,000,000	1,004,106,720	3.93
<ul> <li>Dr Juli</li> </ul>	us Kpaduwa	-	33,333,334	33,333,334	0.13
<ul> <li>Alhaji</li> </ul>	Mohammed Nasir Umar	-	3,735,500	3,735,500	0.01
<ul> <li>Mr. Ka</li> </ul>	ayode Fasola	1,000,000	-	1,000,000	0.00
<ul> <li>Mr. St</li> </ul>	anley Inye Lawson	-	-	-	0.00
<ul> <li>Mr. Cł</li> </ul>	nibundu Edozie	-	16,428,066	16,428,066	0.06
Total		20,790,489	6,963,074,770	6,983,865,259	27.05

Source: Transcorp Board of Directors

Save as disclosed, none of the directors of Transcorp has notified the Company of having any other interest in its share capital.



### 4. Statement of Compliance with Corporate Governance

Transnational Corporation of Nigeria Plc ("Transcorp" or the "Company") is committed to protecting and promoting the interests of its shareholders. In line with this, the Company recognizes the importance of adopting sound management principles throughout the organization aimed at promoting transparency, accountability and good corporate governance in order to ensure the long term, sustainable prosperity of its businesses.

The Company adheres to the principles contained in the Securities and Exchange Commission's Code of Corporate Governance for Public Companies in Nigeria 2011 (the "Code"). The Code prescribes guidelines and rules for best practice for, inter alia, publicly quoted companies whose securities are listed on a recognized stock exchange in Nigeria. Transcorp's shares were listed on the Nigerian Stock Exchange in December 2006. Although the Code is not intended as a rigid set of rules, it is expected to guide applicable companies in order to facilitate sound corporate practice and behavior. The responsibility for ensuring compliance with or observance of the principles of the Code rests primarily with the Board of Directors of Transcorp (the "Board") who adopted the Code on 1 October 2011.

### Governance Structure

### **Board of Directors**

In 2011, the Board adopted a framework for the promotion of effective governance throughout the Transcorp Group (the "Governance Framework"). In line with the Code, the Governance Framework charges the Board with the responsibility of (i) setting a long term vision and strategy for the Company; (ii) policy formulation; (iii) decision making at the highest level within the organization; and (iv)overseeing the effective management and performance of the Company.

### Board Composition and Structure

The Board consists of nine (9) members made up of one executive and eight non-executive directors and is therefore of sufficient size in relation to the scale and complexity of the Company's operations. The Board comprises a unique blend of talented and experienced individuals with diverse backgrounds covering different sectors including ones in which the Company holds strategic assets. The directors are all upstanding notable professionals and entrepreneurs who have all achieved measurable success in their respective fields. Each Board member has the requisite knowledge, qualifications, expertise and integrity required to effectively discharge the duties of the Board.

In accordance with the provisions of the Companies and Allied Matters Act, 2004 (CAMA) and the Governance Framework, the Chairman of the Board ensures the effective operation of the Board and presides over the Board's proceedings. The Chairman is a non-executive director who is not involved in the day-to-day operations of the Company, which are effectively delegated to the President/CEO. Transcorp's Chairman provides overall leadership and direction for the Board and the Company in addition to other functions in line with the Code, the Company's memorandum and articles of association and CAMA.

### Details of the current directors of Transcorp are set out on page 8 of this Rights Circular.

### **Board Committees**

Pursuant to the powers granted to the Board by CAMA and the Company's Memorandum and Articles of Association, the Board has created the following committees and delegated to these committees such powers as the Board deems necessary. These powers are set out in written terms of reference as prescribed by the Code:

### Nomination and Governance Committee (NGC)

The terms of reference of the NGC include to:

- Establish procedures for the nomination of directors;
- Advise and recommend to the Board the composition of the Board's membership;
- Approve recruitments, promotions, redeployments and disengagements for management sitting on the Executive Management Committee;
- Review and evaluate the skills of Board members;
- Make recommendations on matters pertaining to Board remuneration;
- Recommend to the Board compensation for staff of the Company and subsidiary Boards including CEOs;
- Advise the Board on corporate governance standards and policies;
- Review and approve all human resources and governance policies for the Group;



- Review and recommend to the Board and Shareholders any changes to the memorandum and articles of association; and
- Evaluate and appraise the performance of the Board and Board Committees and their members annually in conjunction with independent consultants.

Membership of the NGC comprises:

Name of Director	Designation
Ms. Angela Aneke	Chairman
Mr. Kayode Fasola	Member
Mr. Chibundu Edozie	Member

Finance and Investment Committee (FIC) The terms of reference of the FIC include to:

- Discharge the Board's responsibilities with regard to strategic direction and budgeting;
- Provide oversight on financial matters and the performance of the Transcorp Group;
- Review and recommend investment opportunities or initiatives to the Board for decision
- Recommend financial and investment decisions within its approved limits;
- Assist the Board in fulfilling its oversight responsibilities with regard to audit and control
- Ensure that effective system of financial and internal control is in place;
- Monitor and assess the overall integrity of the financial statements and disclosures of the financial condition and results of the Transcorp Group; and
- Monitor and evaluate on a regular basis, the qualifications, independence and performance of external and internal auditors and the financial control departments.

The FIC is made up of the following directors:

Name of Director	Designation	
Mr. Chibundu Edozie	Chairman	
Mr. Obinna Ufudo	Member	
Mr. Kayode Fasola	Member	
Ms. Angela Aneke	Member	
Alhaji Mohammed Nasir Umar	Member	

In addition to the above committees, the Company's statutory Audit Committee (SAC) as provided for by CAMA is broadly empowered, amongst other things, to review Transcorp Group's financial reporting processes, its systems of audit, internal controls and management of financial risk with a view to ensuring compliance with statutory, regulatory and professional requirements. In addition to the powers conferred on the SAC by CAMA, SAC is also empowered to engage the services of independent consultants in the discharge of its duties. The Committee which also reviews the performance of external auditors to the Company is chaired by a shareholder and has two other shareholders and three directors as members as follows:

Name	Designation	Status
Chief Sylvanus C. Ezendu <sup>7</sup>	Chairman	Shareholder
Alhaji Abu Jimah	Member	Shareholder
Mr. John Umobuarie Isesele	Member	Shareholder
Olorogn O'tega Emerhor OON	Member	Director
Ms. Angela Aneke	Member	Director

The Company's Internal Audit function is headed by the Chief Internal Auditor (CIA) who is a member of the EMC (as defined below). The CIA reports directly to the SAC whilst having a line of communication with the President/CEO. The CIA has unrestricted access to the Chairman of the SAC as well as the Chairman of the Board in accordance with the provisions of the Code.

<sup>&</sup>lt;sup>7</sup> Chief Ezendu passed away on 17th March 2013. A new chair is yet to be appointed



### **Executive Management**

Under an Executive Management Charter adopted by the Board on 1 October 2011 (the "Management Charter"), a clearly defined delegation of authority is prescribed with specific decision making powers of the Board being vested in the President/CEO. The Management Charter sets out the limits of management's powers and authority as amended by the Board from time to time. The delegations of authority contained in the Management Charter conform with statutory limitations to the extent applicable and any powers and authorities not expressly delegated to management therein are reserved by the Board. In the execution of the functions of his office, the President/CEO of the Company is supported by an executive management committee (EMC).

The Executive Management Committee comprises the following: The President/CEO Chief Finance Officer Director of Resources Head, Strategy and Business Transformation Chief Internal Auditor Company Secretary Legal Advisor And other departmental heads as may be approved by the NGC.

### **Re-election of Directors**

A maximum of one third of the Non-Executive directors who are the longest in office since their last appointment are required by the Company's memorandum and articles of association in accordance with CAMA to retire by rotation and such directors are eligible for re-election.

### Board Duties and Responsibilities

The Directors act in good faith, with due care and in the best interests of the Company and all its shareholders and not in the interests of any particular shareholder on the basis of relevant information. Each Director is expected to attend all Board of Directors meetings and applicable committee meetings.

The Company does not prohibit its Directors from serving on other Boards as Directors. Directors are however, expected to ensure that other commitments do not interfere with the discharge of their duties. Directors undertake not divulge or use confidential or insider information about the Company.

### General Governance

The Board is responsible for the development and implementation of sustainable policies, which reflect the Company's acknowledgement of its responsibility to all stakeholders of the Company including its customers, employees, shareholders, communities and the environment. For example, the Board adopted a group Whistle-blowing policy pursuant to the Code in 2012.

The Company's Code of Conduct which was approved by the Board on November 19, 2012 incorporates the principles prescribed by the Code pursuant to its Code of Ethics and statement of Business Practices. The Code encourages the adoption of a communications policy which enables the Board and management to interact with and disseminate information regarding the operations of the Company to shareholders and the general public. The Company publishes and circulates internal and external newsletters and other communications at regular intervals designed to maintain effective communication channels with relevant stakeholders.

The Company adopts rigorous accountability and reporting systems and upholds standards of disclosure which supersede the requirements of CAMA and are based on international best practice.

Transcorp pro-actively promotes and safeguards sound corporate governance standards and practices throughout its organisation and operations.



## 5. Indebtedness

As at December 31, 2012 Transnational Corporation of Nigeria Plc (Transcorp) had bank loans totaling N13.005 billion that have been extended to the company by United Bank for Africa Plc in the ordinary course of business.

Tenor	Amount
Due within one year	N3.264 Billion
Due after more than one year	N9.841 Billion
Total	¥13.005 Billion

The loans were utilized to finance the company's investment in its core business areas mainly in the acquisition of Hospitality assets, Oil Prospecting License and Power Generation.

## 6. Claims and Litigation

As at the date of this Rights circular, the Company in the ordinary course of business is involved in fourteen (14) cases. All the cases were instituted against the Company. The aggregate monetary claim in respect of the cases amounted to N2,725,685,612 and US\$185,500.00.

The Directors of the Company are of the opinion that none of the pending claims by or against the Company is likely to have any material adverse effect on the Rights Issue and are not aware of any other threatened or pending claims and litigation which may be material to the exercise.

# 7. Relationship between the Issuer and the Issuing Houses/Other Advisers

As at the date of this Rights Circular, Mr Chibundu Edozie, a director of Transcorp, is also the group deputy managing director of BGL, the lead issuing house to this Rights Issue. The Issuing Houses/other advisers may also hold the ordinary shares of Transcorp in their proprietary position or for investment purposes.

Save as disclosed, there is no other relationship between Transcorp and its advisers except in the ordinary course of business.

## 8. Cost and Expenses

The costs and expenses of this Rights Issue including fees payable to the SEC, the NSE and professional parties, filing fees, legal fees, and other expenses, brokerage commission and the costs of printing and advertising the Rights Issue are estimated at  $\frac{1}{100}$  8387,735,406 representing approximately 3% of the gross offer size.

# 9. Material Contracts

The following agreement has been entered into by Transcorp and is deemed material to this Rights Issue

- A. Vending Agreement dated XX XXX, 2013 and executed between Transcorp, BGL Plc and UBA Capital Plc.
- B. Issuing House Agreement dated XX XXX, 2013 and executed between BGL Plc and UBA Capital Plc
- C. Share Sale Agreement bbetween Bureau of Public Enterprises (BPE) and Ministry of Finance Incorporated and Transcorp Ughelli Power Limited<sup>8</sup>

The consortium has incorporated a Special Purpose Vehicle (SPV) called Transcorp Ughelli Power Limited (TUP) to raise the acquisition finance and own 100% of UPP. TUP has executed a Share Sale Agreement (SSA) with BPE and MOFI. Under this agreement, TUP shall pay an initial sum of USD75million representing 25% of the consideration on or before March 21, 2013 while the balance of USD225million is due for payment six months after the initial payment. TUP has raised the required equity and paid the initial sum of USD75million to BPE in line with the Share Sale Agreement and is currently raising debt finance to fund the balance. Transcorp owns controlling shares in Transcorp Ughelli Power Limited.



<sup>&</sup>lt;sup>8</sup> In Year 2012, Transnational Corporation of Nigeria Plc (Transcorp) led a consortium that submitted the most financially and technically competitive bid for the acquisition of the 100% stake of the Federal Government of Nigeria (FGN) in Ughelli Power Plc (UPP) under the on-going Power Sector Reforms and Privatization programme. Consequently, the Transcorp consortium was selected as the strategic investor to purchase the aforementioned 100% stake for a total cash consideration of USD300million. The BPE has mandated that a minimum of 30% of the consideration (ie USD90million) be funded from equity while the balance of 70% (USD210million) is to be funded from debt.

Other than as stated above, Transcorp has not entered into any contracts material to this proposed Rights Issue except in the ordinary course of business.

# 10. Declarations

Except as otherwise disclosed in this Rights Circular:

- 1. No share of Transcorp is under option or agreed conditionally or unconditionally to be put under option created or issued by Transcorp;
- 2. No commissions, discounts, brokerages or other special terms have been granted by Transcorp to any person in connection with the Issue or sale of any share of the Company;
- 3. Save as disclosed herein, the Directors of Transcorp have not been informed of any holding representing 10% or more of the issued share capital of the Company;
- 4. There are no founders', management or deferred shares or any options outstanding in Transcorp;
- 5. There are no material service agreements between Transcorp or any of its Directors and employees other than in the ordinary course of business;
- 6. No Director of the Company has had any interest, direct or indirect, in property purchased or proposed to be purchased by the Company in the five years prior to the date of this Circular;
- 7. No Director or key management staff of the Company is or has been involved in any of the following:
  - a. A petition under any bankruptcy or insolvency laws filed (and not struck out) against such person or any partnership in which he was a partner or any company of which he was a director or key personnel;
  - b. A conviction in a criminal proceeding or is named subject of pending criminal proceedings relating to fraud or dishonesty; and
  - c. The subject of any order, judgment or ruling of any court of competent jurisdiction or regulatory body relating to fraud or dishonesty, restraining him from acting as an investment adviser, dealer in securities, director or employee of a financial institution and engaging in any type of business practice or activity.
- 8. There are no amounts or benefits paid or intended to be paid or given to any promoter within the two years preceding the date of the Circular;

## 11. Mergers and Acquisitions

As part of its growth strategy, Transcorp will continue to explore merger and acquisition opportunities relevant to its business. In line with this strategic focus, Transcorp had acquired Ughelli Power Plc.

# 12. Consents

The following have given and have not withdrawn their written consents to the issue of this Rights Circular with the inclusion of their names and reports (where applicable) in the form and context in which they appear:



Directors of the Company:

CHAIRMAN

PRESIDENT/CHIEF EXECUTIVE OFFICER

NON EXECUTIVE DIRECTOR

ACTING COMPANY SECRETARY

Mr. Tony O. Elumelu, CON 38, Glover Road, Ikoyi, Lagos

Mr.Obinna Ufudo 38, Glover Road, Ikoyi, Lagos

**Olorogun O'tega Emerhor (OON)** 38, Glover Road, Ikoyi, Lagos

**Dr. Julius Kpaduwa** 38, Glover Road, Ikoyi, Lagos

Ms. Angela Aneke 38, Glover Road, Ikoyi, Lagos

Mr. Chibundu Edozie 38, Glover Road, Ikoyi, Lagos

Mr. Kayode Fasola 38, Glover Road, Ikoyi, Lagos

Dr. Stanley Lawson 38, Glover Road, Ikoyi, Lagos

Alhaji Mohammed Nasir Umar 38, Glover Road, Ikoyi, Lagos

Chinedu Eze 38, Glover Road, Ikoyi, Lagos



### **Professional Parties:**

Lead Issuing House: BGL Plc

Lead Stockbroker: BGL Securities Limited

Registrars

Joint Solicitors to the Company

Africa Prudential Registrars Plc

Templars and Edward Ekiyor & Co

Co - Issuing House: UBA Capital Plc

Joint Stockbrokers: UBA Stockbrokers Limited

**TRW Stockbrokers** 

Joint Solicitors to the Issue G.Elias & Co and M.E Esonanjor & Co

**Receiving Bank:** United Bank for Africa Plc

13. Documents Available for Inspection

Copies of the following documents may be inspected at the offices of **Transcorp**, 38, (formerly 22B) Glover Road, Ikoyi, Lagos, **BGL PIc**, 12A, Catholic Mission Street, Lagos Island, Lagos, **UBA Capital PIc**, 12<sup>th</sup> floor, UBA House, 57 Marina, Lagos, and **UBA PIc**, 57, UBA House, 57 Marina, Lagos during normal business hours on any weekday (except public holidays), throughout the duration of theRights Issue.

- (a) Certificate of Incorporation of the Company;
- (b) Memorandum and Articles of Association of the Company;
- (c) The Company's Form CAC 7 (Particulars of Directors);
- (d) The Company's Form CAC 2 (Statement of Share Capital and Returns of Allotment of Shares);
- (e) The Rights Circular issued in respect of this Right Issue;
- (f) Shareholders' Resolution authorising the issue;
- (g) Board Resolution recommending the issue;
- (h) The Certificate of registration of increase in share capital obtained from the Corporate Affairs Commission;
- (i) The audited accounts of the Company for each of the five years ended, 31 December, 2011 and the Management Accounts for year ended 31 December 2012;
- (j) The Letter from The Exchange approving the Rights Issue;
- (k) The letter from SEC approving the Rights Issue;
- (I) The Certificate of Exemption from The Exchange;
- (m) The list of Claims and Litigation referred to above;
- (n) The Material Contracts referred to above; and
- (o) The written Consents referred to above.



# TRANSNATIONAL CORPORATION OF NIGERIA PLC

RC 611238



April 04, 2013

Dear Sir/Madam

# TRANSNATIONAL CORPORATION OF NIGERIA PLC ("THE COMPANY"): RIGHTS ISSUE OF 12,906,999,142 ORDINARY SHARES OF 50 kobo EACH AT ¥1.00 PER SHARE ("THE ISSUE")

# 1. Provisional Allotment

The Securities & Exchange Commission ("SEC") has approved the offer by way of Rights Issue of **12,906,999,142** Ordinary shares of 50 kobo each to the existing Shareholders of the Company and the Directors of your Company have provisionally allotted to you the number of new Ordinary shares set out on the first page of the Acceptance/Renunciation Form. The provisional allotment is in the proportion of One (1) new Ordinary share for every Two (2) Ordinary shares that appeared against your name in the Register of Members at the close of business on Wednesday, April 10, 2013.

## 2. Acceptance and Payment

## a) Full Acceptance

If you wish to accept this provisional allotment in full, please complete box **B** of the enclosed Acceptance/Renunciation Form. The completed Acceptance/Renunciation Form, together with the cash, cheque or Company draft for the full amount payable must be submitted to any of the Receiving Agents listed in this document not later than **[Day]**, **[Month] [Date]**, 2013. The cheque or bank draft must be drawn on a Company in the same town or city in which the Receiving Agent is located and crossed **"Transcorp Rights"** with your name, address and daytime telephone number (if any) written on the back of the cheque or bank draft. All cheques and bank drafts will be presented upon receipt and all Acceptance/Renunciation Forms in respect of which cheques are returned unpaid will be rejected and returned through the post. **The Central Bank of Nigeria has placed a maximum limit on cheque payments of N10 million with effect from January 1, 2010. Any payment value exceeding N10 million should be made through an electronic payment. Kindly consult further with your Bankers/Receiving Agents in this regard** 

## b) Partial Acceptance/Renunciation

To accept your provisional allotment partially, please complete item (i) of box **C** and submit your Acceptance/Renunciation Form to any of the Receiving Agents listed on Page 51-52 of this document together with a cheque or bank draft made payable to the Receiving Agent for the full amount payable in respect of the number of shares you have decided to accept.

If you wish to renounce your provisional allotment partially or in full, please complete items (ii) and (iii) of box **C** and submit your Acceptance/Renunciation Form to a stockbroker (Not the Company) of your choice together with payment for any provisional allotment you are accepting partially. The stockbroker will guide you on the procedure for trading your Rights.

## c) Applying for Additional Stock

This may be done through any of the following processes:

## i. By completing item (ii) of box B of the Acceptance/Renunciation Form

Payment should be made in accordance with (a) above. Shareholders who apply for additional shares using the Acceptance/Renunciation Form will be subject to the allotment process and may therefore be allotted less than the number of additional shares applied for (please refer to item 4 on page 50)



### ii. Purchasing Rights on the floor of the Nigerian Stock Exchange

Rights can only be purchased through any of the stockbrokers listed on page 51 - 52 of this document. The stockbroker of your choice will guide you regarding payment and other steps to take. Shareholders/investors who purchase Rights on the floor of the NSE are guaranteed the number of shares purchased i.e they will not be subject to the allotment process in respect of the number of shares so purchased (please refer to item 3 below).

### 3. Trading in Rights

The approval of the NSE has been obtained for the trading in the Rights of the Company. The Rights will be tradable between **[Day]**, **[Date]** and **[Day]**, **[Date]** at the price at which the Rights are quoted on the NSE. If you wish to renounce your Rights partially or in full, you may trade such renounced Rights on the Floor of the NSE within the period specified above. Please complete item (iii) of box **C** of the Acceptance/Renunciation Form and contact your stockbroker for assistance. If you wish to purchase renounced Rights, please contact your stockbroker who will guide you regarding payment and procedure for purchasing the Rights. Shareholders who trade their Rights can also apply for additional shares by completing item (ii) of box **B** of the Acceptance/Renunciation Form.

### 4. Allotment of Additional Shares

Ordinary shares which are not taken up by [Day], [Month] [Day], 2013 will be allotted, on a pro rata basis in line with the SEC Rules and Regulations to existing Shareholders who have applied and paid for additional Ordinary shares by completing item (ii) of box B.

### 5. E-Allotment and Share Certificates

At the completion of the Right Issue, the Ordinary shares will be registered and transferable in units of 50 kobo each. The CSCS accounts of Shareholders will be credited not later than 15 working days from the date basis of allotment is cleared by the SEC. Shareholders are thereby advised to state the name of their respective stockbrokers and their Clearing House Numbers in the relevant spaces on the Acceptance Form. Certificates will be dispatched to Shareholders that do not provide his/her CSCS account details by registered post not later than 15 working days from the date of allotment.

### 6. Surplus Monies

If any Shareholder who had applied for additional shares in addition to his/her provisional allotment is allotted fewer shares than the number of shares applied and paid for, the excess amount paid will be returned, together with accrued interest, by registered post within 5 (five) working days of allotment.

Yours faithfully,

Chinedu Eze Acting Company Secretary



### **RECEIVING AGENTS**

The Issuing Houses cannot accept responsibility for the conduct of any of the institutions listed below. Investors are therefore advised to conduct their own enquiries before choosing an agent to act on their behalf. Evidence of lodgement of funds at any of the Receiving Agents listed below, in the absence of corresponding evidence of receipt by the Issuing Houses, cannot give rise to a liability on the part of the Issuing Houses under any circumstances.

	BANKS	
Access Bank Plc	Skye Bank Plc	
Diamond Bank Plc	Stanbic IBTC Bank Plc	
Ecobank Nigeria Plc	Standard Chartered Bank Plc	
Enterprise Bank Limited	Sterling Bank Plc	
Fidelity Bank Plc	Union Bank of Nigeria Plc	
First Bank of Nigeria Plc	United Bank for Africa Plc	
First City Monument Bank Plc	Unity Bank Plc	
Guaranty Trust Bank Plc	Wema Bank Plc	
Keystone Bank Limited	Zenith Bank Plc	
Mainstreet Bank Limited		

### STOCKBROKERS AND OTHERS

Adamawa Securities Limited. Adonai Stockbrokers Ltd Afrinvest West Afrca Ltd AIL Securities Limited AIMS Asset Mgt. Ltd Alangrange Sec. Ltd Allbond Investment Limited Alliance Capital Mgt. Co. Ltd. Altrade Securities Limited AMYN Investment Limited Anchorage Securities & Finance Ltd Anchoria Inv. & Sec. Ltd. Apel Asset & Trust Ltd APT Sec. & Funds Limited Arian Capital Management Ltd ARM Securities Ltd Associated Asset Managers Ltd Atlass Portfolio Ltd Belfry Invest. & Sec. Limited Best Link Investment Limited Bestworth Assets & Trust Limited BFCL Assets & Sec. Ltd. **BGL** Securities Limited **Bic Securities Limited** Bytofel Trust & Securities Ltd Cadington Securities Ltd Calyx Securities Limited Camry Securities Ltd Capital Asset Limited Capital Bancorp Limited. Capital Express Sec. Limited Capital Trust Brokers Ltd. **Cashcraft Securities Ltd** Cashville Inv. & Sec. Ltd **Century Securities Limited** Chapel Hill Advisory Services Chapel Hill Denham Securities Ltd Chartwell Securities Ltd Citi Investment Capital Ltd City Fin. & Sec. Limited City Investment Management. Ltd City-Code Trust & Inv. Co. Clearview Inv. Co. Limited Colvia Securities Ltd Compass Investment & Securities Ltd Consolidated Inv. Limited Consortium Investments Ltd Convenant Sec. & Asset Mgt. Ltd Cordros Capital Limited Core Trust & Inv. Limited Cowry Asset Management Ltd Cradle Trust Finnance & Sec. Ltd **Crane Securities Limited** Crossworld Securities Ltd. Crown Capital Ltd (Crown Wealth Assets Mgt Ltd.) CSL Stockbrokers Limited

**Dakal Services Limited** Davandy Finance & Sec. Ltd. **DBSL Securities Limited** De-Canon Investment Ltd. Deep Trust Investment Ltd **De-Lords Securities Limited** Dependable Securities Ltd. **Diamond Securities Ltd** Dolbic Finance Limited Dominion Trust Limited DSU Brokerage Services Ltd Dynamic Portfolio Limited ECL Asset Management Ltd EDC Securities Ltd Emerging Capital Ltd EMI Capital Resources Ltd. **Empire Securities Limited** Enterprise Stockbroker Plc. **EPIC Investment & Trust Limited** Equator Stockbrokers Ltd Equity Capital Solutions Ltd ESS Investment & Trust Ltd. Eurocomm Securities Ltd. **Excel Securities Limited** Express Discount Asset Management Ltd Express Portfolio Services Ltd. F&C Securities Limited Falcon Securities Limited FBC Trust & Securities Ltd FBN Securities Ltd Foresight Sec. Inv. Limited Forte Financial Ltd Forthright Sec. & Inv. Limited Fortress Capital Limited Fountain Securities Limited FSDH Securities Ltd Fund Matrix & Assets MGT. Ltd. Future View Financial Services Ltd Future View Securities Ltd Gem Assets Management Ltd Genesis Securities & Inv. Ltd. Gidauniva Inv. & Sec. Ltd. Global Assets Mgt (Nig) Ltd Global Inv. & Sec. Ltd. Global View Consult & Investment Ltd Golden Securities Ltd. Gombe Securities Ltd Gosord Securities Ltd Greenwich Securities Ltd GTB Securities Ltd **GTI** Capital Limited Harmony Securities Ltd. Heartbeat Investments Ltd. Hedge Sec. & Inv. Co. Ltd Heritage Capital Markets Ltd HP Securities Limited

Icon Stockbrokers Limited. Ideal Securities & Invt. Ltd Imperial Assets Managers Ltd IMTL Securities Ltd Independent Securities Ltd. Integrated Trust & Inv. Ltd. Intercontinental Securities Limited International Standard Sec. Ltd. Interstate Securities Ltd Investment Centre Ltd (ICL) Investors & Trust Co. Ltd. Jamkol Investment Ltd. Kapital Care Trust & Sec. Ltd Kinley Securities Limited Kofana Securities & Inv. Ltd Kundila Finance Services Ltd. Laksworth Inv. & Sec. Ltd. Lambeth Trust & Inv. Co. Ltd LB Securities Limited Lead Capital Ltd. Lead Securities & Investment Ltd Lighthouse Asset Mgt. Ltd Lion Stockbrokers Limited LMB Stockbrokers Limited Lynac Securities Limited Mact Securities Ltd Magnartis Finance & Inv. Ltd. Mainland Trust Limited Maninvest Asset Mgt. Plc Marimpex Fin. & Inv. Ltd. Marina Securities Limited Marriot Sec. & Inv. Co. Maven Asset Management Ltd Maxifund Invest & Sec. Ltd. Mayfield Investment Limited MBC Securities Limited MBL Financial Services Ltd Mega Equities Limited Mercov Securities Limited Mountain Inv. & Sec. Limited Mutual Alliance Inv. & Sec. Ltd. Networth Securities & Finance Ltd. Newdevco Invest. & Sec. Co. Ltd Niche Securities Limited Nigerian International Sec. Ltd. Nigerian Stockbrokers Ltd. Northbridge Investment & Trust Ltd Nova Finance & Securities Ltd. **OASIS** Capital Omas Inv. & Trust Limited **Options Securities Limited** PAC Securities Limited Pilot Securities Ltd. Pinefields Inv. Serv. Limited

I.T.I.S. Securities Limited

ICMG Securities Limited



### **RECEIVING AGENTS**

**PIPC Securities Limited** Pivot Trust & Inv. Co. Ltd. Platinum Capital Limited Plural Securities Ltd PML Securities Company Ltd Portfolio Advisers Ltd Prime Wealth Capital Ltd Professional Stockbrokers Ltd **Profund Securities Limited** Prominent Securities Limited Prudential Securities Ltd. **PSI Securities Limited** Pyramid Securities Ltd Quantum Securities Limited Rainbow Sec. & Inv. Co. Ltd. Reading Investments Ltd Redasel Investment Ltd Regency Assets Mgt. Ltd. Regency Financings Limited Rencap Securities Nigeria Ltd Resano Securities Limited Resort Securities & Trust Ltd Reward Inv. & Sec. Ltd. **Richmond Securities Limited Riverside Trust Limited Rivtrust Securities Limited Rolex Securities Limited** Rostrum Inv. Securities Ltd

Royal Crest Finance Limited Roval Trust Securities Ltd Santrust Securities Limited Securities Solutions Limited Securities Trading & Invest. Ltd Security Swaps Limited Shalom Inv. & Sec. Limited Shelong Invest. Ltd Sigma Securities Limited Signet Investments Sec. Ltd. Sikon Securities & Inv. Co. Resort Securities & Trust Ltd. Trans Africa Financial Services Ltd Transglobe Inv. & Fin. Co. Ltd. Royal Crest Finance Limited Royal Trust Securities Ltd Santrust Securities Limited Securities Solutions Limited Transworld Investment & Securities Ltd **Tropics Securities Limited** Trust Yeild Securities Limited Trusthouse Investment Ltd TRW Stockbrokers Limited UBA Stockbrokers Ltd **UIDC** Securities Limited Unex Capital Ltd Transworld Investment & Securities Ltd Union Capital Markets Ltd

Valmon Securities Limited Valueline Sec. & Inv. Limited Vetiva Capital Mgt. Limited Vetiva Securities Ltd Vision Trust & Inv. Limited Waila Securities & Funds Ltd Wema Securities & Fin. Plc Wizetrade Capital Asset & Mgt. Ltd Woodland Capital Market Ltd WSTC Financial Services WT Securities Ltd Zenith Securities Limited Transworld Investment & Securities Ltd Tropics Securities Limited Trust Yeild Securities Limited Trusthouse Investment Ltd. TRW Stockbrokers Limited UBA Stockbrokers Ltd UBA Stockbrokers Ltd



Acceptance List Opens [Day], [Month], 2013



Acceptance List Closes [Day],[Month], 2013

TRANSNATIONAL CORPORATION OF NIGERIA PLC RC 611238

Rights Issue of 12,906,999,142 Ordinary Shares of 50 kobo each At ₩1.00 per share On the basis of one (1) new ordinary share of 50 Kobo each For every two (2) ordinary shares of 50 Kobo each held

Payable in full on Acceptance



Co-Issuing House:



RC 444999

### INSTRUCTIONS FOR COMPLETING THE ACCEPTANCE/RENUNCIATION FORM

- 1. Acceptance and/or renunciation must be made on the prescribed form. Photocopies of the Acceptance/Renunciation form will be rejected.
- 2. Allottees should complete only ONE of the boxes marked B and C on the reverse of this form.
- 3. Shareholders accepting the provisional allotment in full should complete box B and submit their Acceptance/Renunciation Forms to any of the Receiving Agents listed in this Rights Circular together with the cheque or bank draft made payable to the Receiving Agent for the full amount payable on acceptance. The cheque or bank draft must be drawn on a bank in the same town or city in which the Receiving Agent is located and crossed "TRANSCORP RIGHTS", with the name, address and daytime telephone number (if any) of the Shareholder written on the back. If payment is not received by [Day], [Month] [Date], 2013, the provisional allotment will be deemed to have been declined and will be cancelled.
- 4. Shareholders accepting their provisional allotment partially should complete box C and submit their Acceptance/Renunciation Form to any of the Receiving Agents listed in this Rights Circular together with a cheque or bank draft made payable to the Receiving Agent for the amount payable for the partial acceptance.
- 5. Shareholders renouncing the provisional allotment partially or in full should complete item (iii) of box C and return same to the Receiving Agent together with the cheque or bank draft made payable to the Receiving Agent for any partial acceptance. If payment is not received by [Day], [Month] [Date], 2013, the provisional allotment for the partial acceptance will be deemed to have been declined and will be cancelled.
- 6. Shareholders who wish to acquire additional shares over and above their provisional allotment may purchase renounced rights, and/or apply for additional shares by completing item (ii) of box B.
- 7. All cheques or bank drafts will be presented for payment on receipt and all acceptances in respect of which cheques are returned unpaid for any reason will be rejected and cancelled. Shareholders are advised to obtain an acknowledgement of the amount paid from the Receiving Agent through which this Acceptance/Renunciation Form is lodged.
- 8. Joint allottees must sign on separate lines in the appropriate section of the Acceptance/Renunciation Form.
- 9. Acceptance/Renunciation Forms of corporate allottees must bear their incorporation numbers and corporate seals and must be completed under the hands of duly authorized officials who should also state their designations.

### FOR REGISTRAR'S USE ONLY

Control No:					Acc	oun	t No	)							

		N		¥	4	
Number of Ordinary shares Accepted	Additional Ordinary shares applied for	Total Amount Payable based on shares applied for	Additional Ordinary shares allotted	Amount payable based on the total shares allotted	Actual amount paid	Amount to be returned/ cheque/bank draft number

Stamp of Receiving Agent



Acceptance List Opens [Day], [Month], 2013

transcúrp<sub>rc 611238</sub>

Acceptance List Closes [Day],[Month], 2013

Acceptance/Renunciation Form

### A. TRADING IN RIGHTS

- i. Shareholders who renounce their rights partially or in full may trade their Rights on the floor of The Exchange. The renounced Rights will be traded actively on the floor of The Exchange
- ii. Shareholders who wish to acquire additional shares over and above their provisional allotment may purchase renounced rights, and/or apply for additional shares by completing item (ii) of box B below.
- iii. Shareholders who purchase Rights on the floor of The Exchange are guaranteed the number of shares purchased. They will not be subject to the allotment process in respect of shares so purchased. Those that apply for additional shares by completing item (ii) of box B will be subject to the allotment process i.e they may be allotted a smaller number of additional shares than what they applied for.
- iv. If you wish to purchase renounced Rights, please contact your stockbroker who will guide you regarding payment and the procedure for purchasing the Rights.

older's Provisional Allotment
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### PLEASE COMPLETE SECTION B OR C AS APPLICABLE

# B. FULL ACCEPTANCE/REQUEST FOR ADDITIONAL ORDINARY SHARES

- i) I/We accept in full, the provisional allotment as shown above
- ii) I/We also apply for the following additional shares:



I/We agree to accept the same or smaller number of additional shares in respect of which allotment may be made to me/us, in accordance with the Provisional Allotment Letter contained in the Rights Circular.

iii) I/We enclose my/our cheque/bank draft for \..............................or evidence of payment of \(\mathbf{H}\) (for amounts exceeding \(\mathbf{H}\)10 Million) being the amount payable as shown above, plus any additional amount as shown in item (ii) above.

Cheque details: Name of bank/branch Cheque number

### C. RENUNCIATION OR PARTIAL ACCEPTANCE

1 Number of Ordinary shares accepted	2 Amount Payable at <b>¥1.00</b> Per share	3 Number of Ordinary shares Renounced
	¥	

i) I/We accept only the number of Ordinary shares shown in Column 1 above and enclose my/our cheque/bank draft for \ .....or evidence of payment of \ (for amount exceeding \ 10 million) as shown in Column 2 above.

Cheque details: Name of bank/branch: ......

ii) I/We hereby renounce my/our rights to the Ordinary shares shown in Column 3, being the balance of the Ordinary shares allotted to me/us.

iii)	I/We agree that our rights ca	an be traded on the floor of The	Exchange									
Signature:		( 2 <sup>nd</sup> Signature (for Joint/Co	for either B or C) prporate Allottees	5)								
Date:		013 Next of Kin										
Clearing H	Clearing House Number (CHN) CSCS No (If you want shares allotted credited to your CSCS A/C											
с												
						1			1			
Name of y	our Stockbroker											
							-	ICIAL DTTEES	SEAL SONLY)	(FOR	CORPORATE	
	]						RCN	10.:				
		Stamp of Receiving Ag	gent				L					

